

Catchment Summary - Plough Inn Bedworth



PUBS & BARS
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| | Over GB Avera | ige | | | | | | | | | *WT= Walk | time, **DT= Drivetim |
|--|---------------|-------------------|-------|------------|-----------|---------|--------------|-----------------------|---------|------------------|------------------------|----------------------|
| | Around GB Av | erage | | | | Catchm | ent Size (Co | unts) | | l l | ndex vs GB A | verage |
| | Under GB Ave | rage | | | 10 min WT | * 20 | 0 min WT* | 20 min l | DT** | 10 min WT | * 20 min W | * 20 min DT** |
| | Population | | | | 2,582 | | 8,550 | 451,8 | 45 | 49 | 59 | 119 |
| | | | | | | | | | | Population & Adu | ılts 18+ index is base | d on all pubs |
| | Adults 18+ | | | | 1,954 | | 6,626 | 353,6 | 15 | 45 | 37 | 118 |
| | Competition | | | | 1 | | 2 | 319 | | 7 | 6 | 88 |
| | | per Competition P | ub | | 1,954 | | 3,313 | 1,10 | 19 | 237 | 401 | 134 |
| | % Adults Lik | tely to Drink | | | 82.4% | | 83.5% | 81.0 | % | 100 | 101 | 98 |
| | Low | | | | 12.7% | | 21.5% | 21.5 | % | 49 | 84 | 84 |
| Affluence | Medium | | | | 70.9% | | 52.7% | 51.9 | % | 180 | 134 | 132 |
| *Affluence does not include Not Privat | High | | | | 16.4% | | 23.3% | 25.2 | % | 49 | 69 | 75 |
| Amachic does not include Not I was | 18-24 | | | | 166 | | 544 | 50,60 | 05 | 79 | 78 | 138 |
| | 25-34 | | | | 325 | | 968 | 79,66 | | 95 | 85 | 133 |
| Age Profile | 35-44 | | | | 352 | | 1,153 | 57,62 | | 106 | 105 | 99 |
| | 45-64 | | | | 665 | | 2,295 | 97,96 | 54 | 101 | 105 | 85 |
| | 65+ | | | | 446 | | 1,666 | 67,76 | 53 | 90 | 102 | 78 |
| 700 | | 2,500 | | | | | | 120,000 | | | | |
| 500 - | | 2,000 | | | | | | 100,000 - 80,000 - | | | | |
| 100 - | | 1,500 | - | | | | | 60,000 - | | | _ | |
| 200 - | | 1,000 | _ | | | | | 40,000 - | | | | |
| 100 - | | 500 | | | | | | 20,000 - | | | | |
| 18-24 25-34 | 35-44 45-64 | 65+ | 18-24 | 25-34 | 35-44 | 45-64 | 65+ | 0 1 | 18-24 | 25-34 | 35-44 45 | -64 65+ |
| ■ 10 n | nin WT* | | | 2 0 | min WT* | | | | | ■20 mi | n DT** | |
| | | | | | | Catabaa | ant Sina (Ca | | | | Indau va CD A | |
| | | | | | | | ent Size (Co | | - de de | | ndex vs GB A | |
| | | | | | 10 min WT | * 20 | 0 min WT* | 20 min | DT** | 10 min WT | * 20 min W | * 20 min DT** |

| | | Catchment Size (Counts) | | ints) | Index vs GB Avera | | rage | |
|------------------------|---------------------|-------------------------|-------------|---------------|-------------------|------------|-------------|--|
| | | 10 min WT* | 20 min WT* | 20 min DT** | 10 min WT* | 20 min WT* | 20 min DT** | |
| | | | | | | | | |
| Gender | Male | 1,254 (49%) | 4,164 (49%) | 227,968 (50%) | 98 | 98 | 102 | |
| Gender | Female | 1,328 (51%) | 4,386 (51%) | 223,877 (50%) | 102 | 101 | 98 | |
| | | | | | | | | |
| | Employed: Full-time | 848 (46%) | 2,750 (46%) | 135,704 (41%) | 112 | 110 | 99 | |
| | Employed: Part-time | 260 (14%) | 811 (13%) | 42,241 (13%) | 110 | 104 | 98 | |
| Economic Status | Self employed | 101 (6%) | 421 (7%) | 22,433 (7%) | 58 | 73 | 71 | |
| (16-74) | Unemployed | 41 (2%) | 149 (2%) | 9,635 (3%) | 95 | 104 | 123 | |
| | Retired | 263 (14%) | 963 (16%) | 41,323 (13%) | 105 | 116 | 91 | |
| | Other | 313 (17%) | 937 (16%) | 79,248 (24%) | 87 | 79 | 122 | |
| | | | | | | | | |
| | Total Worker Count | 160 | 594 | 166,161 | | | | |

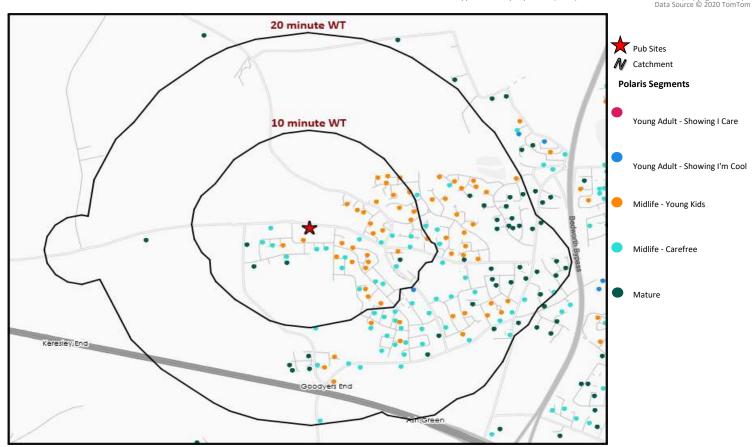
See the Glossary page for further information on the above variables



Polaris Summary - Plough Inn Bedworth



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Polaris Profile by Catchment

*WT= Walktime, **DT= Drivetime

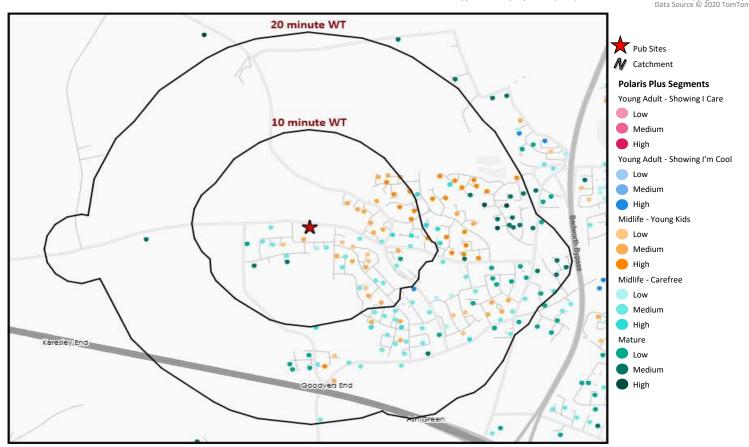
| | P | Population Count | | | Index vs GB average | | |
|--------------------------------|------------|------------------|-------------|------------|---------------------|-------------|--|
| Polaris Segment | 10 min WT* | 20 min WT* | 20 min DT** | 10 min WT* | 20 min WT* | 20 min DT** | |
| | | | | | | | |
| Young Adult - Showing I Care | 0 | 0 | 55,319 | 0 | 0 | 175 | |
| Young Adult - Showing I'm Cool | 105 | 105 | 41,859 | 58 | 17 | 129 | |
| Midlife - Young Kids | 764 | 2,283 | 131,092 | 124 | 110 | 118 | |
| Midlife - Carefree | 1,012 | 2,449 | 69,244 | 246 | 176 | 93 | |
| Mature | 73 | 1,617 | 51,116 | 13 | 87 | 52 | |
| Not Private Households | 0 | 172 | 4,985 | 0 | 181 | 98 | |
| Total | 1,954 | 6,626 | 353,615 | | | | |



Polaris Summary - Plough Inn Bedworth



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Polaris Plus Profile by Catchment

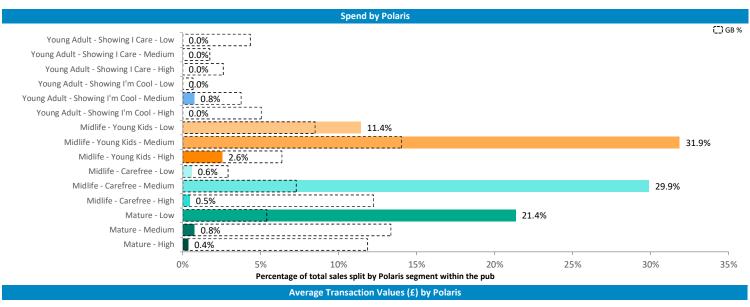
*WT= Walktime, **DT= Drivetime

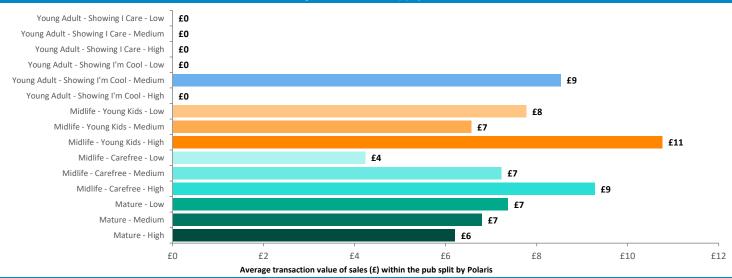
| | P | Population Count | | Index vs GB average | | |
|--------------------------------|------------|------------------|-------------|---------------------|------------|-------------|
| Polaris Plus Segment | 10 min WT* | 20 min WT* | 20 min DT** | 10 min WT* | 20 min WT* | 20 min DT** |
| Young Adult - Showing I Care | ' | | | | | |
| Low | 0 | 0 | 14,797 | 0 | 0 | 100 |
| Medium | 0 | 0 | 4,194 | 0 | 0 | 87 |
| High | 0 | 0 | 36,328 | 0 | 0 | 305 |
| Young Adult - Showing I'm Cool | | | | | | |
| Low | 0 | 0 | 90 | 0 | 0 | 2 |
| Medium | 0 | 0 | 28,334 | 0 | 0 | 217 |
| High | 105 | 105 | 13,435 | 120 | 35 | 85 |
| Midlife - Young Kids | | | | | | |
| Low | 173 | 489 | 32,639 | 80 | 66 | 83 |
| Medium | 411 | 911 | 86,876 | 141 | 92 | 165 |
| High | 180 | 883 | 11,577 | 171 | 247 | 61 |
| Midlife - Carefree | | | | | | |
| Low | 33 | 127 | 13,154 | 50 | 56 | 109 |
| Medium | 943 | 1,842 | 38,748 | 718 | 414 | 163 |
| High | 36 | 480 | 17,342 | 17 | 66 | 45 |
| Mature | | | | | | |
| Low | 42 | 807 | 15,385 | 36 | 205 | 73 |
| Medium | 31 | 737 | 25,221 | 13 | 88 | 56 |
| High | 0 | 73 | 10,510 | 0 | 12 | 32 |
| Not Private Households | 0 | 172 | 4,985 | 0 | 181 | 98 |
| Total | 1,954 | 6,626 | 353,615 | | | |

Transactional Data Summary - Plough Inn Bedworth



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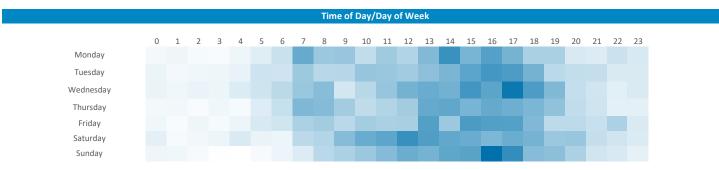




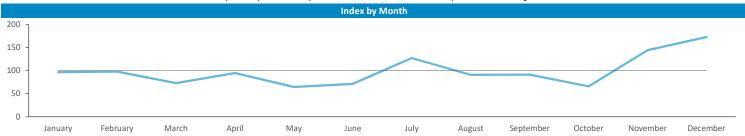
Mobile Data Summary - Plough Inn Bedworth



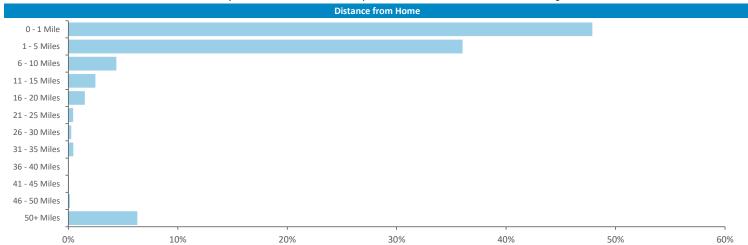
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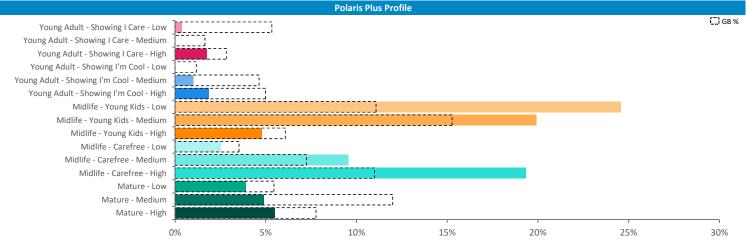
Time of day and day of week busyness from within a 60m radius of the pub calculated using GPS data



Seasonality of footfall from within 60m of the pub. Over 100 index indicates it is busier than average



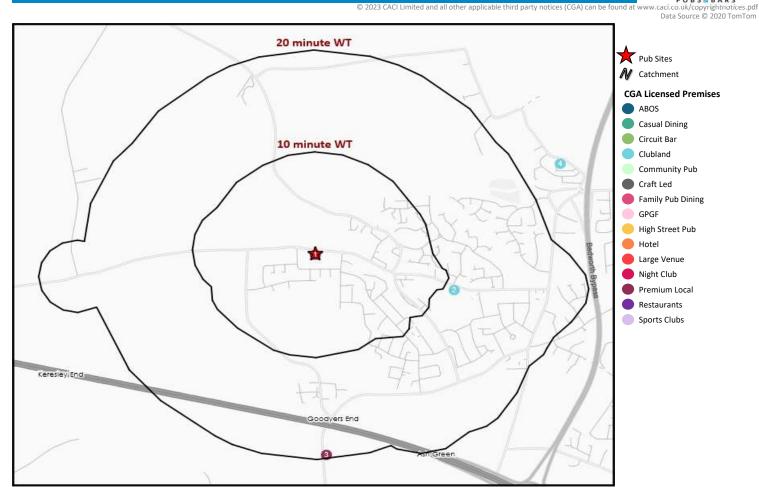
Illustrates how far those seen within 60m of the pub have travelled from their home location to get there



Polaris profile of people passing within 60m of the pub, these represent the potential customers walking past the door

CGA Summary - Plough Inn Bedworth





| | Nearest 20 Pubs | | | | | | |
|------|---|----------|------------------|---------------|------------------|--|--|
| Ref. | Name | Postcode | Operator | Segment | Distance (miles) | | |
| 1 | Plough Inn | CV12 0LG | Star Pubs & Bars | Premium Local | 0.0 | | |
| 2 | Newdegate Colliery Sports & Social | CV12 OJP | Independent Free | Clubland | 0.5 | | |
| 3 | Royal Oak | CV12 OJB | Independent Free | Premium Local | 0.7 | | |
| 4 | Woodlands Working Mens Club & Institute | CV12 0AB | Independent Free | Clubland | 0.9 | | |

Glossary



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| Category | Explanation |
|---------------------|---|
| Population | The population count within the specified catchment |
| Gender | Counts of Males and Females within the specified catchment |
| | Affluence is based on the disposable income level of the group relative to its age level. CACI calculates disposable income as gross income minus essential outgoings. Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs. |
| Affluence | Low: Count of population by Polaris Plus segments which are classified as Low Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1, 5.1 Medium: Count of population by Polaris Plus segments which are classified as Medium |
| | Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2, 5.2 |
| | High: Count of population by Polaris Plus segments which are classified as High Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3, 5.3 |
| Age Profile | Counts of residents by Age band |
| | Current year estimates, CACI Up to date demographics. Number of adults aged 16-74 |
| | Full-time: In full-time employment |
| | Part-time: In part-time employment |
| Economic Status | Self employed: In full-time or part-time employment, with or without employees |
| (16-74) | Unemployed: Unemployed, not currently working but are actively seeking |
| | Retired: a person who has retired from a working or professional career |
| | Other: Includes long term sick, disabled, looking after home/family |
| Index vs GB Average | The index is a comparison between the target catchment area % and the GB base % for a set of variables. An index of 100 means the catchment area is in line with GB. Less than 100: there is a lower catchment area % than the GB. Greater than 100 means that you have a higher % of customers in your catchment area for that particular variable than you would expect compared to GB |
| Over GB Average | Index value is > 120 |
| Around GB Average | Index value is between 80 - 120 |
| Under GB Average | Index value is < 80 |

Polaris Segmentation Polaris is Heineken's unique customer segmentation, which is based on Lifestage, Energy Levels and Demand.

| | 'Showing I Care' Young Adults | 'Showing I'm Cool' Young Adults | Midlife 'Parents' | Midlife 'Carefree' | Mature |
|------------------|---|--|---|---|---|
| | 18-34 year olds Conscious choices on sustainability and health | 18-34 year olds Looking good and discovering what's new | 35-54 year olds Children under 12 at home | 35-54 year olds No children under 12 at home | 55+ year olds |
| Consumer Insight | "With the climate catastrophe, impact of Covid, the economic crisis, it might seem a bit bleak but I really believe by making better choices, we'll be looking after ourselves and the planet." | "Whether it's drinks, bands, restaurants or memes, I like to be the one that people look to know exactly what's going down. Nothing too flashy as I still have the rent to pay." | "With work, chores and getting the kids to where they should be, life is all go. When we finally get a moment to ourselves, we're looking to reenergise and for something a little bit less ordinary and even romantic" | "Without the ties of younger children at home, we like spending quality time with each other and with friends, connecting across drinks or a meal and shedding life's cares." | "I'm comfortable with my own choices and mostly stick to what I know and like. Taste and quality are important to me, and I enjoy a couple of decent beers or a few glasses of good quality wine" |
| Product needs | Fits sustainability values Helps them stand out and be seen to be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Avoids bloating | Helps me look good, and be on trend Aids being part of the group Discovering new things Affordable Energising Avoids bloating | Helps me look good, and be on trend Discovering new things Supports moderate calorie & alcohol intake Energising Being romantic | Tastes good and looks good Discovering new things Supports connecting with friends and family Enjoyable for longer | Tastes great Good quality Helps me feel good Enjoyable for longer |

Licensed Premises

The data on the map and in the table originates from CGA. They collect licensed premise data, anywhere with a liquor license, for example; hotels, sports, clubs, restaurants, pubs, etc.

Competition Pu

Competition Pubs are the following HUK Segments: Craft Led, Good Pub Good Food, A Bit of Style, High Street Pub, Circuit Bar, Premium Local, Community Pub, Clubland, Family Pub Dining.

Mobile dat

Mobile App data identifies where consumers are at specific times of day, week and year, using GPS data and gives a better understanding of which consumers are likely to be using which pubs and when. The data is measuring anyone from within a 60m radius from the pub.

Acorr

Acorn is a geodemographic segmentation of the UK's population. It segments households, postcodes and neighbourhoods into 6 categories, 18 groups and 62 types By analysing significant social factors and population behaviour, it provides precise information and an in-depth understanding of the different types of people.

Transactional data

Consumer Spend data provides actual credit and debit card expenditure for hospitality venues allowing you to see spend and average transaction value at an pub level. The data shows who from a Polaris segmentation is spending in the pub.



Per Pub Analysis - Plough Inn Bedworth



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*WT= Walktime, **DT= Drivetime

| Per Pub Analysis | 10 Minute WT Catchment | 20 Minute WT Catchment | 20 Minute DT Catchment |
|--------------------------------|------------------------|------------------------|------------------------|
| Adults 18+ | 1,954 | 6,626 | 353,615 |
| Number of Competition Pubs | 1 | 2 | 319 |
| Adults 18+ per Competition Pub | 1,954 | 3,313 | 1,109 |

| 10 Minute Walktime Catchment | Target Customers | % Population | Index |
|------------------------------|------------------|--------------|-------|
| Dia of Chulo | 160 | 9.60/ | 84 |
| Bit of Style | 168 | 8.6% | 82 |
| Circuit Bar | 58 | 3.0% | |
| Community Pub | 167 | 8.6% | 49 |
| Craft Led | 41 | 2.1% | 67 |
| Great Pub Great Food | 168 | 8.6% | 45 |
| High Street Pub | 204 | 10.5% | 60 |
| Premium Local Premium Local | 171 | 8.8% | 50 |

| 20 Minute Walktime Catchment | Target Customers | % Population | Index |
|------------------------------|------------------|--------------|-------|
| Bit of Style | 443 | 6.7% | 66 |
| Circuit Bar | 182 | 2.7% | 75 |
| Community Pub | 1,030 | 15.5% | 90 |
| Craft Led | 70 | 1.1% | 33 |
| Great Pub Great Food | 796 | 12.0% | 63 |
| High Street Pub | 1,081 | 16.3% | 94 |
| Premium Local | 883 | 13.3% | 76 |

| 20 Minute Drivetime Catchment | Target Customers | % Population | Index |
|-------------------------------|------------------|--------------|-------|
| Bit of Style | 49,981 | 14.1% | 139 |
| Circuit Bar | 18,354 | 5.2% | 142 |
| Community Pub | 50,125 | 14.2% | 82 |
| Craft Led | 18,772 | 5.3% | 168 |
| Great Pub Great Food | 56,659 | 16.0% | 84 |
| High Street Pub | 54,645 | 15.5% | 89 |
| Premium Local | 48,192 | 13.6% | 78 |