

Pub Catchment Report - DE72 3SE



| Per Pub Analysis | 10 Minute WT Catchment | 20 Minute WT Catchment | 20 Minute DT Catchment |
|----------------------------------------------|------------------------|------------------------|------------------------|
| Number of Pubs | 4 | 4 | 408 |
| Catchment Adults 18+ | 1,179 | 2,568 | 428,528 |
| Catchment Adults 18+ Per Pub | 295 | 642 | 1,050 |
| Populaton Projection 2018 to 2028 (% change) | 3.39% | 4.17% | 5.95% |

| | | 10 | 0 Minute Wa | alktime | | | | 20 Minute Walktime | | | | | | 20 | Minute Dri | vetime |
|------|----------------------|---------------------|--------------------|---------|----------|------|----------------------|---------------------|--------------------|-------|--|------|-----------------------------|---------------------|--------------------|--------|
| Rank | Туре | Target Customers | % of Population | Index | ' | Rank | Туре | Target Customers | % of Population | Index | | Rank | Туре | Target Customers | % of Population | Index |
| 1 | Great Pub Great Food | 1,029 | 87.3 | 168 | | 1 | Premium Local | 2,028 | 79.0 | 152 | | 1 | High Street Pub | 335,460 | 78.3 | 151 |
| 2 | Premium Local | 1,029 | 87.3 | 187 | | 2 | Great Pub Great Food | 1,798 | 70.0 | 150 | | 2 | Community Pub | 266,206 | 62.1 | 133 |
| 3 | High Street Pub | 432 | 36.6 | 58 | | 3 | High Street Pub | 1,336 | 52.0 | 83 | | 3 | Premium Local | 195,030 | 45.5 | 72 |
| 4 | Bit of Style | 422 | 35.8 | 277 | | 4 | Bit of Style | 774 | 30.1 | 233 | | 4 | Great Pub Great Food | 129,468 | 30.2 | 234 |
| 5 | Community Pub | 10 | 0.8 | 2 | | 5 | Community Pub | 563 | 21.9 | 54 | | 5 | Bit of Style | 100,692 | 23.5 | 58 |
| 6 | Circuit Bar | 0 | 0.0 | 0 | | 6 | Circuit Bar | 161 | 6.3 | 23 | | 6 | Circuit Bar | 68,669 | 16.0 | 60 |
| 7 | Craft Led | 0 | 0.0 | 0 | | 7 | Craft Led | 95 | 3.7 | 36 | | 7 | Craft Led | 55,814 | 13.0 | 126 |



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| | 10 | Minute WT (| Catchment | 20 Minute WT Catchment | | | | 20 Minute DT Catchment | | | | |
|--------------|---------------------|-----------------|-----------|------------------------|---------------------|-----------------|-------|------------------------|---------------------|-----------------|-----|------|
| Social Grade | Target Customers | % of Population | Index | | Target Customers | % of Population | Index | | Target Customers | % of Population | , | ndex |
| AB | 164 | 13.9 | 157 | | 268 | 10.4 | 118 | | 33,762 | 7.9 | 89 | |
| C1 | 112 | 9.5 | 77 | | 269 | 10.5 | 85 | | 50,163 | 11.7 | 95 | |
| C2 | 71 | 6.0 | 73 | | 180 | 7.0 | 85 | | 36,007 | 8.4 | 102 | |
| DE | 44 | 3.7 | 36 | | 142 | 5.5 | 54 | | 49,090 | 11.5 | 111 | |

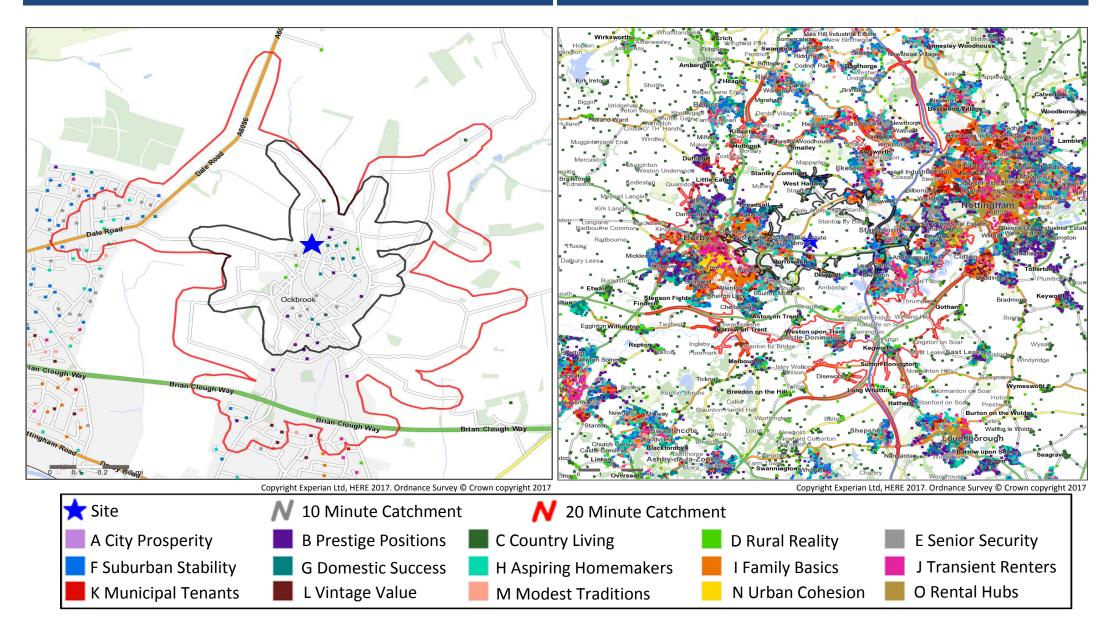
| | 10 Minute WT Catchment | | | | 2 | 0 Minute W | ent | 20 Minute DT Catchment | | | | |
|-------------------|------------------------|-----------------|------|----|---------------------|--------------------|-----|------------------------|---------------------|-----------------|-----|-------|
| Affluence (Bands) | Target Customers | % of Population | Inde | ех | Target Customers | % of Population | | Index | Target Customers | % of Population | | Index |
| Low (0-6) | 74 | 6.3 | 19 | | 426 | 16.6 | 50 | | 194,820 | 45.5 | 137 | |
| Medium (7-13) | 438 | 37.2 | 112 | | 1,064 | 41.4 | 125 | | 140,702 | 32.8 | 99 | |
| High (14-19) | 559 | 47.4 | 167 | | 860 | 33.5 | 118 | | 60,509 | 14.1 | 50 | |

Catchment Mosaic Groups



Mosaic Groups in 10 and 20 Minute WT Catchment Areas

Mosaic Groups in 10 and 20 Minute DT Catchment Area





Adults 18+ by Mosaic Type in Each Catchment



| | | | 10 Minute WT | 20 Minute WT | 10 Minute DT | 20 Minute DT |
|------|---------|-----------------------|-----------------|-----------------|-----------------|-----------------|
| | | | Catchment | Catchment | Catchment | Catchment |
| Mosa | aic Typ | e Profile | Adults 18+ | Adults 18+ | Adults 18+ | Adults 18+ |
| | A01 | World-Class Wealth | 0 | 0 | 0 | 0 |
| | A02 | Uptown Elite | 0 | 0 | 0 | 160 |
| | A03 | Penthouse Chic | 0 | 0 | 0 | 0 |
| | A04 | Metro High-Flyers | 0 | 0 | 0 | 0 |
| | B05 | Premium Fortunes | 0 | 0 | 0 | 926 |
| | B06 | Diamond Days | 22 | 76 | 113 | 3,360 |
| | B07 | Alpha Families | 3 | 9 | 99 | 3,201 |
| | B08 | Bank of Mum and Dad | 0 | 70 | 488 | 5,252 |
| | B09 | Empty-Nest Adventure | 312 | 446 | 2,080 | 12,605 |
| | C10 | Wealthy Landowners | 35 | 36 | 348 | 1,493 |
| | C11 | Rural Vogue | 0 | 0 | 87 | 381 |
| | C12 | Scattered Homesteads | 0 | 0 | 11 | 32 |
| | C13 | Village Retirement | 9 | 9 | 181 | 2,919 |
| | D14 | Satellite Settlers | 217 | 218 | 771 | 5,601 |
| | D15 | Local Focus | 0 | 0 | 89 | 902 |
| | D16 | Outlying Seniors | 0 | 0 | 161 | 615 |
| | D17 | Far-Flung Outposts | 0 | 0 | 0 | 0 |
| | E18 | Legacy Elders | 10 | 10 | 178 | 10,026 |
| | E19 | Bungalow Heaven | 151 | 302 | 2,244 | 12,639 |
| | E20 | Classic Grandparents | 0 | 14 | 2,422 | 9,438 |
| | E21 | Solo Retirees | 0 | 3 | 1,072 | 7,813 |
| | F22 | Boomerang Boarders | 0 | 161 | 2,224 | 11,552 |
| | F23 | Family Ties | 0 | 0 | 231 | 2,962 |
| | F24 | Fledgling Free | 0 | 50 | 3,580 | 11,663 |
| | F25 | Dependable Me | 0 | 26 | 2,078 | 13,690 |
| | G26 | Cafés and Catchments | 0 | 0 | 0 | 1,203 |
| | G27 | Thriving Independence | 0 | 0 | 65 | 8,122 |
| | G28 | Modern Parents | 0 | 0 | 799 | 9,136 |
| | G29 | Mid-Career Convention | 422 | 562 | 2,400 | 12,883 |
| | H30 | Primary Ambitions | 0 | 0 | 170 | 3,963 |
| | H31 | Affordable Fringe | 0 | 151 | 2,454 | 20,335 |
| | H32 | First-Rung Futures | 0 | 95 | 2,627 | 17,534 |
| | H33 | Contemporary Starts | 0 | 66 | 473 | 7,577 |
| | H34 | New Foundations | 0 | 0 | 42 | 1,493 |
| | H35 | Flying Solo | 0 | 0 | 39 | 3,217 |

| | | | 10 Minute WT | 20 Minute WT | 10 Minute DT | 20 Minute DT |
|--------|---------|-------------------------------|-----------------|-----------------|-----------------|-----------------|
| Mass | ic Tuno | Profile | Catchment | Catchment | Catchment | Catchment |
| iviosa | іс гуре | Profile | Adults 18+ | Adults 18+ | Adults 18+ | Adults 18+ |
| | 136 | Solid Economy | 0 | 0 | 226 | 1,791 |
| | 137 | Budget Generations | 0 | 0 | 2,451 | 8,988 |
| | 138 | Economical Families | 0 | 0 | 1,501 | 13,017 |
| | 139 | Families on a Budget | 0 | 0 | 407 | 22,387 |
| | J40 | Value Rentals | 0 | 51 | 864 | 6,405 |
| | J41 | Youthful Endeavours | 0 | 0 | 458 | 3,785 |
| | J42 | Midlife Renters | 0 | 0 | 921 | 11,893 |
| | J43 | Renting Rooms | 0 | 0 | 128 | 21,230 |
| | K44 | Inner City Stalwarts | 0 | 0 | 0 | 0 |
| | K45 | City Diversity | 0 | 0 | 0 | 0 |
| | K46 | High Rise Residents | 0 | 0 | 0 | 0 |
| | K47 | Single Essentials | 0 | 0 | 308 | 6,065 |
| | K48 | Mature Workers | 0 | 7 | 662 | 5,680 |
| | L49 | Flatlet Seniors | 0 | 0 | 152 | 4,884 |
| | L50 | Pocket Pensions | 0 | 96 | 1,225 | 8,725 |
| | L51 | Retirement Communities | 0 | 0 | 0 | 2,045 |
| | L52 | Estate Veterans | 0 | 23 | 690 | 5,544 |
| | L53 | Seasoned Survivors | 0 | 0 | 423 | 6,574 |
| | M54 | Down-to-Earth Owners | 0 | 43 | 1,553 | 8,740 |
| | M55 | Back with the Folks | 0 | 0 | 959 | 9,999 |
| | M56 | Self Supporters | 0 | 42 | 1,115 | 14,321 |
| | N57 | Community Elders | 0 | 0 | 0 | 2,266 |
| | N58 | Culture & Comfort | 0 | 0 | 0 | 450 |
| | N59 | Large Family Living | 0 | 0 | 0 | 12,112 |
| | N60 | Ageing Access | 0 | 0 | 2 | 3,919 |
| | 061 | Career Builders | 0 | 0 | 1 | 4,654 |
| | 062 | Central Pulse | 0 | 0 | 3 | 3,313 |
| | 063 | Flexible Workforce | 0 | 0 | 0 | 236 |
| | 064 | Bus-Route Renters | 0 | 0 | 189 | 4,655 |
| | 065 | Learners & Earners | 0 | 0 | 0 | 13,490 |
| | 066 | Student Scene | 0 | 0 | 0 | 7,304 |
| | U99 | Unclassified | 0 | 0 | 0 | 11,362 |
| | | Total | 1,181 | 2,566 | 41,764 | 428,527 |



20 Minute Walktime and Drivetime Mosaic Type Visualisation



Top 3 Mosaic Types in a 20 Minute Walktime

1. G29 Mid-Career Convention

Professional families with children in traditional mid-range suburbs where neighbours are often older



- Married couples with kids
- Traditional suburbs
- Professional jobs
- Likely to have life cover
- High proportion with mortgage
- Online grocery shopping

2. B09 Empty-Nest Adventure

Mature couples in comfortable detached houses who have the means to enjoy their empty-nest status



- Couples aged 56 and over
- Children have left home
- · Live in long-term family home
- Book holidays and tickets online
- Comfortable detached homes
- Buy new cars

3. E19 Bungalow Haven

Peace-seeking seniors appreciating the calm of bungalow estates designed for the older owners



- Elderly couples and singles
- Own their bungalow outright
- Neighbourhoods of elderly people
- May research online
- Like buying in store
- Pre-pay mobiles, low spend

Top 3 Mosaic Types in a 20 Minute Drivetime

1. I39 Families on a Budget

Families with children in low value social houses making limited resources go a long way



- Cohabiting couples & singles with kids
- Areas with high unemployment
- Low household income
- Small socially rented terraces and semis
- Moves tend to be within local community
- Shop for computer games online

2. J43 Renting Rooms

Transient renters of low cost accommodation often within older properties



- Singles and homesharers
- Short term private renters
- Low rent accommodation
- Often Victorian terraces
- Most likely to get a lift to work
- Low wage occupations

3. H31 Affordable Fringe

Settled families with children, owning modest 3-bed semis in areas where there's more house for less money



- Married couples in 30s or 40s
- Have lived there 5 years or more
- Own semis in affordable suburbs
- School age children
- Many in receipt of Tax Credits
- Most likely to have small pets

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk:

EMSUKHelpdesk@experian.com | 0115 968 5099



Pubs & Leisure: Attitudinal Profiles



| | | 20 Minute Walktime | | | | | | | | | | | |
|-------------------------------|---------------------|--------------------|-----|-------|---------------------|--------------------|-----|------|---------------------|--------------------|-------|--|--|
| | | High | | | | Medium | | | | Low | | | |
| Activity Group Structure | Target Customers | % of Population | | Index | Target Customers | % of Population | In | ıdex | Target Customers | % of Population | Index | | |
| Female: Alone, Pair or Group | 348 | 13.6 | 45 | | 378 | 14.7 | 90 | | 1,841 | 71.7 | 138 | | |
| Male: Alone | 478 | 18.6 | 63 | | 613 | 23.9 | 153 | | 1,477 | 57.5 | 108 | | |
| Male: Group | 443 | 17.3 | 75 | | 1,042 | 40.6 | 155 | | 1,084 | 42.2 | 85 | | |
| Male: Pair | 432 | 16.8 | 64 | | 166 | 6.5 | 42 | | 1,969 | 76.7 | 134 | | |
| Mixed Sex: Group | 221 | 8.6 | 38 | | 1,361 | 53.0 | 166 | | 986 | 38.4 | 87 | | |
| Mixed Sex: Pair | 1,177 | 45.8 | 195 | | 826 | 32.2 | 99 | | 565 | 22.0 | 51 | | |
| With Children | 289 | 11.3 | 39 | | 797 | 31.0 | 184 | | 1,482 | 57.7 | 109 | | |
| Unknown | 983 | 38.3 | 117 | | 152 | 5.9 | 33 | | 1,433 | 55.8 | 116 | | |
| For Eating: | | | | | | | | | | | | | |
| Upmarket | 1,010 | 39.3 | 128 | | 60 | 2.3 | 11 | | 1,497 | 58.3 | 123 | | |
| Midmarket | 283 | 11.0 | 32 | | 0 | 0.0 | 0 | | 2,285 | 89.0 | 161 | | |
| Downmarket | 453 | 17.6 | 79 | | 1,539 | 59.9 | 172 | | 576 | 22.4 | 54 | | |
| For Drinking (monthly spend): | | | | | | | | | | | | | |
| Nothing | 446 | 17.4 | 57 | | 1,475 | 57.4 | 243 | | 647 | 25.2 | 56 | | |
| Low (less than £10) | 1,489 | 58.0 | 194 | | 639 | 24.9 | 106 | | 439 | 17.1 | 38 | | |
| Medium (Between £10 and £40) | 1,480 | 57.6 | 188 | | 146 | 5.7 | 32 | | 942 | 36.7 | 73 | | |
| High (Greater than £40) | 677 | 26.4 | 102 |] | 924 | 36.0 | 175 | | 966 | 37.6 | 72 | | |



Pubs & Leisure: Attitudinal Profiles



| | High | | | | Medium | | | | Low | | | |
|-------------------------------|---------------------|--------------------|-------|--|---------------------|--------------------|-------|---|---------------------|--------------------|-------|--|
| Activity Group Structure | Target Customers | % of Population | Index | | Target Customers | % of Population | Index | t | Target Customers | % of Population | Index | |
| Female: Alone, Pair or Group | 122,392 | 28.6 | 94 | | 66,701 | 15.6 | 95 | | 228,073 | 53.2 | 102 | |
| Male: Alone | 160,070 | 37.4 | 125 | | 77,117 | 18.0 | 115 | | 179,978 | 42.0 | 79 | |
| Male: Group | 101,959 | 23.8 | 104 | | 131,412 | 30.7 | 117 | | 183,794 | 42.9 | 86 | |
| Male: Pair | 121,889 | 28.4 | 109 | | 97,938 | 22.9 | 150 | | 197,338 | 46.1 | 80 | |
| Mixed Sex: Group | 130,202 | 30.4 | 133 | | 97,029 | 22.6 | 71 | | 189,934 | 44.3 | 101 | |
| Mixed Sex: Pair | 136,802 | 31.9 | 136 | | 138,138 | 32.2 | 99 | | 142,225 | 33.2 | 78 | |
| With Children | 157,059 | 36.7 | 127 | | 69,862 | 16.3 | 97 | | 190,244 | 44.4 | 84 | |
| Unknown | 139,089 | 32.5 | 99 | | 56,056 | 13.1 | 73 | ĺ | 222,020 | 51.8 | 108 | |
| For Eating: | | | | | | | | | | | | |
| Upmarket | 138,065 | 32.2 | 105 | | 88,564 | 20.7 | 99 | | 190,536 | 44.5 | 94 | |
| Midmarket | 154,929 | 36.2 | 105 | | 31,340 | 7.3 | 81 | | 230,897 | 53.9 | 97 | |
| Downmarket | 145,476 | 33.9 | 153 | | 152,430 | 35.6 | 102 | | 119,259 | 27.8 | 67 | |
| For Drinking (monthly spend): | | | | | | | | | | | | |
| Nothing | 115,516 | 27.0 | 89 | | 126,276 | 29.5 | 125 | | 175,374 | 40.9 | 91 | |
| Low (less than £10) | 120,974 | 28.2 | 95 | | 99,077 | 23.1 | 98 | | 197,115 | 46.0 | 101 | |
| Medium (Between £10 and £40) | 135,751 | 31.7 | 104 | | 50,609 | 11.8 | 66 | | 230,805 | 53.9 | 107 | |
| High (Greater than £40) | 91,434 | 21.3 | 82 | | 93,139 | 21.7 | 106 | | 232,593 | 54.3 | 104 | |

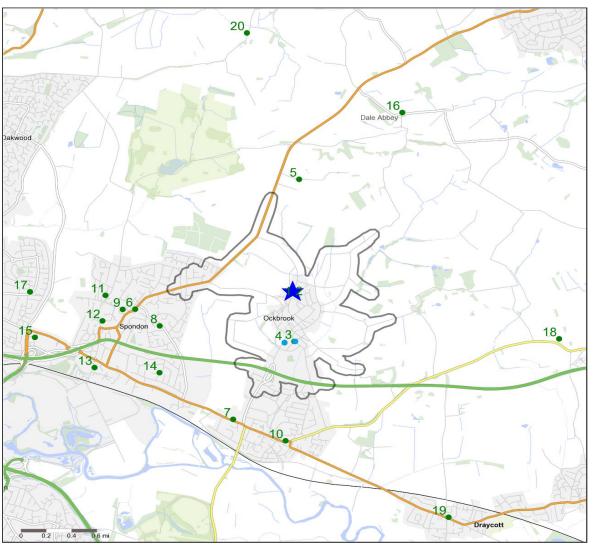


Competitor Map and Report



Source: CGA 2018

Competitor Map



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| ★ Site Star Pubs Pubs N Catchment |
|-----------------------------------|
|-----------------------------------|

Top 20 Nearest Competitors

| Order | Outlet Name | Operator | Walktime From Site (Minutes) | Drivetime from Site (Minutes) |
|-------|-------------------------------|----------------------------|---------------------------------|----------------------------------|
| 1 | Cross Keys, DE72 3SE | Star Pubs & Bars | 0.0 | 0.1 |
| 2 | Royal Oak, DE72 3SE | Independent Free | 0.0 | 0.1 |
| 3 | White Swan, DE72 3RB | Star Pubs & Bars | 9.4 | 2.0 |
| 4 | Queens Head, DE72 3RN | Star Pubs & Bars | 10.0 | 2.4 |
| 5 | Bartlewood Lodge, DE72 3RY | Mitchells & Butlers | 26.6 | 3.1 |
| 6 | White Swan, DE21 7EA | Ei Group | 27.2 | 5.0 |
| 7 | Wilmot Arms, DE72 3HA | Independent Free | 27.2 | 5.3 |
| 8 | Yarn Spinner, DE21 7QG | Greene King | 28.7 | 5.5 |
| 9 | Prince Of Wales, DE21 7JP | Ei Group | 29.0 | 5.8 |
| 10 | Nags Head Hotel, DE72 3FP | Marston's | 31.1 | 5.9 |
| 11 | Vernon Arms, DE21 7AL | Marston's | 33.2 | 6.2 |
| 12 | Malt Shovel, DE21 7LH | Marston's | 34.1 | 6.3 |
| 13 | Canal Turn, DE21 7NE | *Other Small Retail Groups | 41.6 | 6.8 |
| 14 | Blue Jay, DE21 7HH | Marston's | 42.6 | 6.5 |
| 15 | Bank Bar, DE21 7SG | Star Pubs & Bars | 46.2 | 7.3 |
| 16 | Carpenters Arms, DE 7 4PP | Star Pubs & Bars | 51.0 | 5.0 |
| 17 | Kingfisher, DE21 6UZ | Ei Group | 55.8 | 9.0 |
| 18 | Risley Park, DE72 3SS | Star Pubs & Bars | 56.7 | 9.4 |
| 19 | Victoria Hotel, DE72 3NA | Admiral Taverns Ltd | 58.5 | 10.3 |
| 20 | White Hart, DE 7 6EX | Star Pubs & Bars | 96.9 | 9.8 |