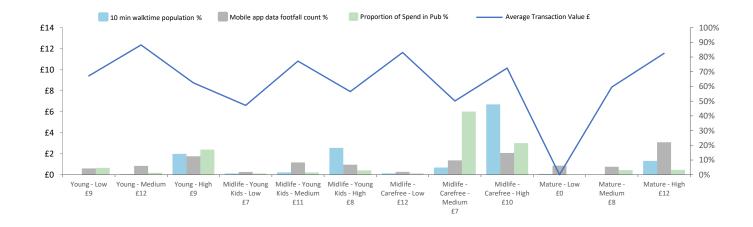


Polaris Plus Profile



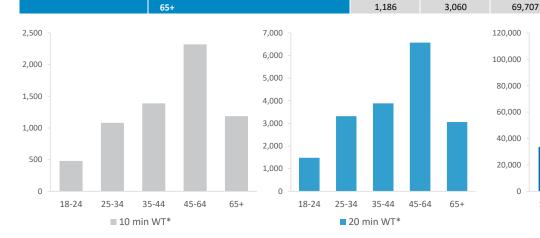
See the Glossary page for further information on the above variables

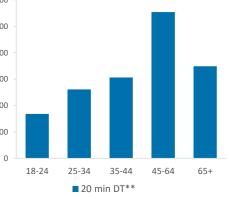


# **Catchment Summary - Rats Castle St Albans**



	Over GB Average					*WT= Walktime	e, **DT= Drivetin
	Around GB Average	Cat	Catchment Size (Counts)		Index vs GB Average		
	Under GB Average	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT*
	Provide the s	0.000	04.407	12/ 20/	4.60	100	07
	Population	8,683	24,427	424,201	162	132	97
Adults 18+		6,455	18,315	327,506	Population & Adults	18+ index is based on 120	94
	Competition Pubs		11	280	143	31	67
	Adults 18+ per Competition Pub	2 3,228	1,665	1,170	376	194	136
	% Adults Likely to Drink	78.1%	77.5%	77.3%	102	102	101
	Low	2.3%	5.7%	11.5%	7	17	34
Affluence	Medium	6.9%	12.4%	37.2%	18	32	97
	High	89.6%	81.3%	50.4%	328		
luence does not include Not Pri	vate Households						
	18-24	480	1,479	33,600	68	74	97
	25-34	1,080	3,317	52,245	93	102	92
Age Profile	35-44	1,389	3,886	61,197	121	120	109
	45-64	2,320	6,573	110,757	104	105	102





65

86

		Catchment Size (Counts)			Inc	lex vs GB Aver	age
		10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Gender	Male	4,265 (49%)	12,116 (50%)	207,545 (49%)	100	101	100
Gender	Female	4,418 (51%)	12,311 (50%)	216,656 (51%)	100	99	100
	Employed: Full-time	2,875 (43%)	8,191 (43%)	125,852 (37%)	124	125	108
	Employed: Part-time	804 (12%)	2,224 (12%)	39,313 (12%)	101	98	98
Economic Status	Self employed	763 (11%)	2,214 (12%)	38,700 (11%)	123	126	124
(16+)	Unemployed	147 (2%)	445 (2%)	8,604 (3%)	79	84	92
(10+)	Full-time student	148 (2%)	365 (2%)	9,492 (3%)	93	81	118
	Retired	1,040 (15%)	2,755 (14%)	62,444 (18%)	71	66	84
	Other	934 (14%)	2,881 (15%)	54,275 (16%)	80	87	92
	Total Worker Count	3,256	8,521	234,007			

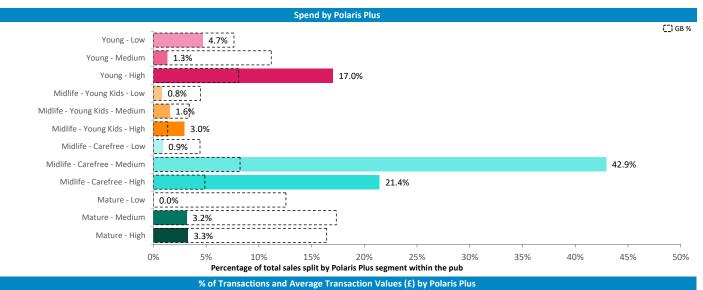
See the Glossary page for further information on the above variables

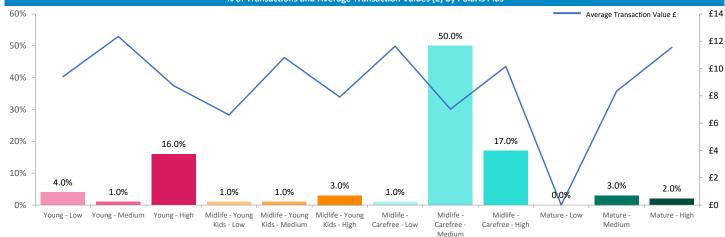


#### **Transactional Data Summary - Rats Castle St Albans**



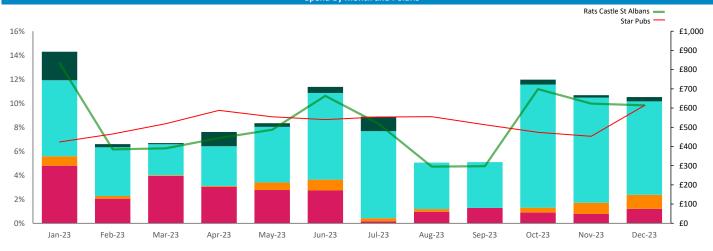
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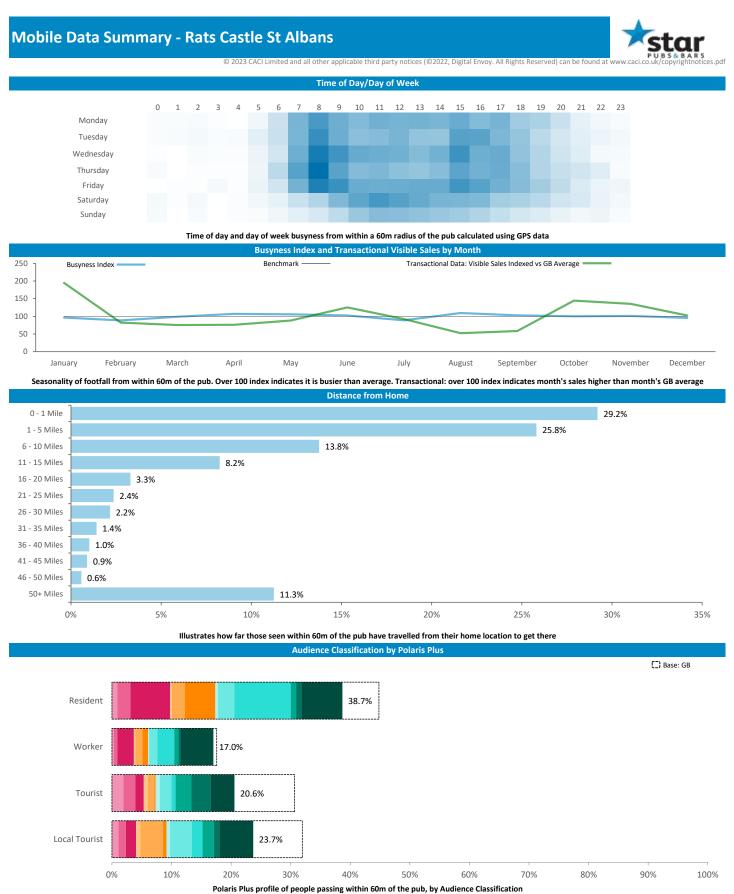
Average transaction value of sales (£) within the pub split by Polaris Plus

Spend by Month and Polaris



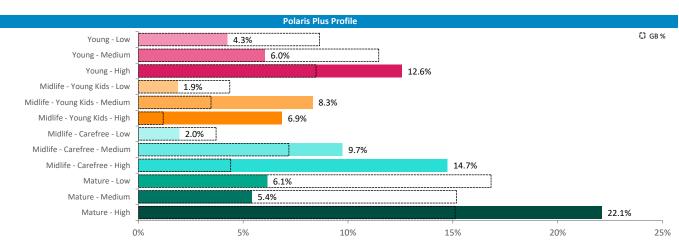
Seasonality of the spend split by month





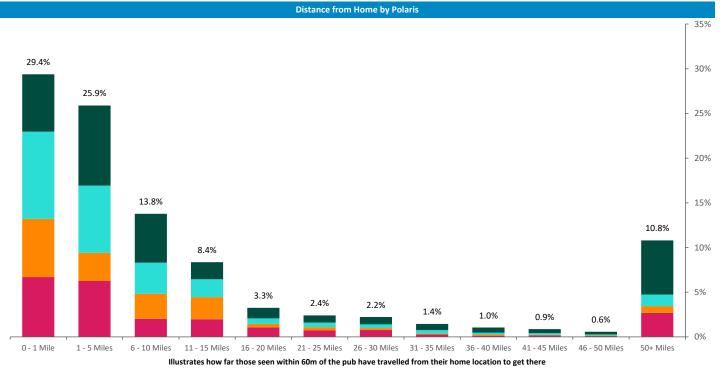


#### Mobile Data Summary - Rats Castle St Albans



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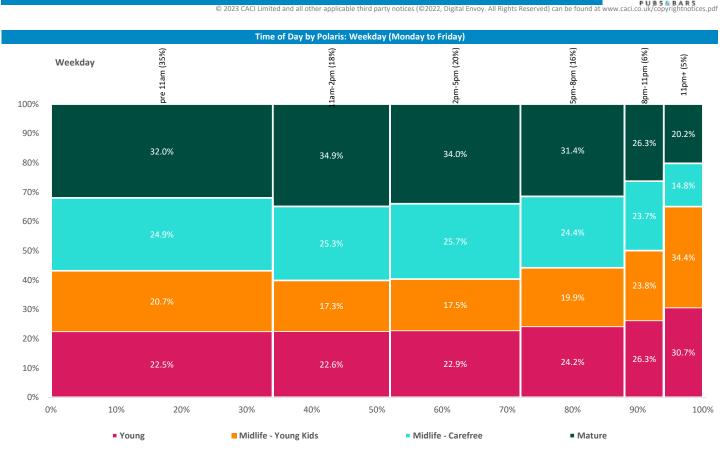
Polaris plus profile of people passing within 60m of the pub, these represent the potential customers walking past the door

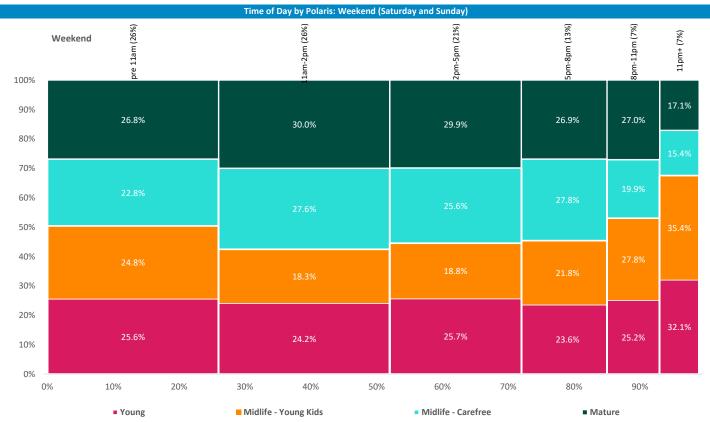




## Mobile Data Summary - Rats Castle St Albans







Powered by InSite www.caci.co.uk Time of day and busyness from within a 60m radius of the pub calculated using GPS data  $${\tt Page}\ 6\ of\ 11$$ 



### Polaris Summary - Rats Castle St Albans



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#### Polaris Profile by Catchment

					*WT= Walktime	e, **DT= Drivetime
	Р	opulation Cou	nt	Inc	lex vs GB avera	age
Polaris Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young	943	4,025	67,009	53	80	74
Midlife - Young Kids	1,335	3,150	56,530			158
Midlife - Carefree	3,458	6,914	98,636			190
Mature	644	4,118	101,974	22	51	70
Not Private Households	75	108	3,357	89	45	78
Total	6,455	18,315	327,506			





#### Polaris Plus Summary - Rats Castle St Albans



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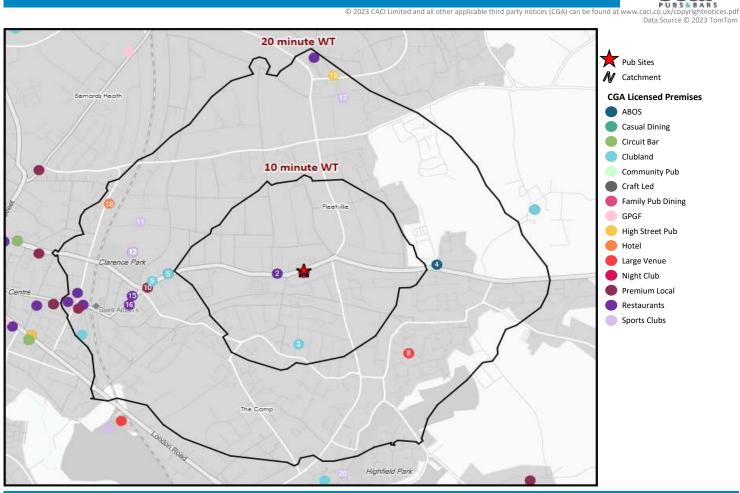
#### Polaris Plus Profile by Catchment

					*WT= Walktim	e, **DT= Drivetim
	F	Population Cou	nt	Inc	lex vs GB aver	age
Polaris Plus Segment	10 min WT*	20 min WT*	20 min DT**	10 min WT*	20 min WT*	20 min DT**
Young						
	2	119	8,898	0	7	28
Medium	26	185	20,571	4	9	57
High	915	3,721	37,540	211	302	
Midlife - Young Kids						
Low	54	181	4,989	15	18	28
Medium	103	933	37,851	37	118	267
High	1,178	2,036	13,690	1,632	994	374
Midlife - Carefree						
Low	58	156	3,714	21	20	27
Medium	314	1,141	56,643	68	87	241
High	3,086	5,617	38,279	1,073	689	262
Mature						
Low	34	586	19,900	4	23	44
Medium	4	10	6,625	0	0	13
High	606	3,522	75,449	63	128	154
Not Private Households	75	108	3,357	89	45	78
Total	6,455	18,315	327,506			





# CGA Summary - Rats Castle St Albans



Nearest 20 Pubs

Ref.	Name	Postcode	Operator	Segment	Distance (miles)
0	Cafe Marsale	AL 1 4UN	Independent Free	Restaurants	0.0
0	Rats Castle	AL 1 4UN	Star Pubs & Bars	Premium Local	0.0
2	Souvlaki City	AL 1 4SY	Independent Free	Restaurants	0.1
3	Royston Social Club	AL 1 5ND	Independent Free	Clubland	0.3
4	Speckled Hen	AL 4 0XG	Greene King	ABOS	0.5
5	Med Grill	AL 1 4JL	Independent Free	Restaurants	0.5
5	Anatolia	AL 1 4JL	Independent Free	Restaurants	0.5
5	Hatfield Road Social Club	AL 1 4JL	Independent Free	Clubland	0.5
8	Trestle Arts Base	AL 4 0JQ	Independent Free	Large Venue	0.5
9	St Albans East Conservative Club	AL 1 4JE	Independent Free	Clubland	0.6
10	Crown	AL 1 4JA	Greene King	Premium Local	0.6
11	St Albans City Football Club	AL 1 4PL	Independent Free	Sports Clubs	0.7
12	St Albans Bowling Club	AL 1 4NF	Independent Free	Clubland	0.7
12	Verdi's Trattoria	AL 1 4NF	Independent Free	Restaurants	0.7
12	St Albans Cricket & Hockey Club	AL 1 4NF	Independent Free	Sports Clubs	0.7
15	Chilli Raj	AL 1 5BJ	Independent Free	Restaurants	0.7
16	Breakfast Club	AL 1 5BL	Independent Free	Restaurants	0.7
17	St Albans Lawn Tennis & Crouque Club	AL 4 9AE	Independent Free	Sports Clubs	0.7
18	Ardmore House Hotel	AL 1 3PR	Independent Free	Hotel	0.8
19	Fade To Black	AL 4 9RD	Independent Free	High Street Pub	0.8
20	Nuffield Health Fitness & Wellbeing Centre	AL 4 0AA	Cannons Group Ltd	Sports Clubs	0.8



# Per Pub Analysis - Rats Castle St Albans



Over GB Average Around GB Average Under GB Average \*WT= Walktime, \*\*DT= Drivetime

Per Pub Analysis	10 Minute WT Catchment	20 Minute WT Catchment	20 Minute DT Catchment
Adults 18+	6,455	18,315	327,506
Number of Competition Pubs	2	11	280
Adults 18+ per Competition Pub	3,228	1,665	1,170

10 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	0	883	13.7%	170
Circuit Bar	0	20	0.3%	7
Community Pub	0	472	7.3%	38
Craft Led	0	162	2.5%	73
Great Pub Great Food	0	2,400	37.2%	
High Street Pub	0	389	6.0%	33
Premium Local	1	1,682	26.1%	158

20 Minute Walktime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	2	2,807	15.3%	190
Circuit Bar	0	204	1.1%	28
Community Pub	0	1,290	7.0%	37
Craft Led	0	707	3.9%	112
Great Pub Great Food	0	6,511	35.6%	201
High Street Pub	1	1,106	6.0%	33
Premium Local	4	4,285	23.4%	142

20 Minute Drivetime Catchment	Pubs	Target Customers	% Population	Index
Bit of Style	25	38,430	11.7%	146
Circuit Bar	21	9,986	3.0%	75
Community Pub	6	27,767	8.5%	44
Craft Led	0	11,871	3.6%	105
Great Pub Great Food	51	82,917	25.3%	143
High Street Pub	11	27,933	8.5%	46
Premium Local	76	64,886	19.8%	120

#### Glossary



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		Explanation						
opulati	ion	The population count within the specifie Counts of Males and Females within the						
ender								
		Affluence is based on the disposable inco	ome level of the group relative to its ag	ge level.				
		CACI calculates disposable income as gross income minus essential outgoings.						
		Essential outgoings are: Tax & national insurance contributions, Food & clothing costs, Mortgage & rents, Council tax, utilities water & structural insurance. Childcare, student loans and pensions contributions, and Travel to work costs						
		utilities, water & structural insurance, Childcare, student loans and pensions contributions, and Travel to work costs.						
ffluenc	ce	Low: Count of population by Polaris Plus segments which are classified as Low						
		Polaris Plus Segments: 1.1, 2.1, 3.1, 4.1 Medium: Count of population by Polaris Plus segments which are classified as Medium						
		Medium: Count of population by Polaris Plus segments which are classified as Medium Polaris Plus Segments: 1.2, 2.2, 3.2, 4.2						
		High: Count of population by Polaris Plus segments which are classified as High						
		Polaris Plus Segments: 1.3, 2.3, 3.3, 4.3	5					
ge Prof	file	Counts of residents by Age band						
		Current year estimates, CACI Up to date	demographics. Number of adults aged	16+				
		Full-time: In full-time employment						
conom	ic Status	Part-time: In part-time employment						
L6+)		Self employed: In full-time or part-time		es				
		Unemployed: Unemployed, not currently Retired: a person who has retired from a						
		Retired: a person who has retired from a Other: Includes long term sick disabled						
		Other: Includes long term sick, disabled, The index is a comparison between the t		se % for a set of variables. An index of 1				
		means the catchment area is in line with						
dex vs	GB Average	100 means that you have a higher % of c						
		expect compared to GB						
		Index value is > 120						
	GB Average	Index value is between 80 - 120						
nder G	iB Average	Index value is < 80						
	Delaris is Llain	Polaris Seg eken's unique customer segmentation, v	mentation	als and Domand				
	Polaris is Helli		Midlife					
	Young	Midlife 'Parents'	'Carefree'	Mature				
	19.24 year olds							
	18-34 year olds Wanting to look good in the	35-54 year olds	35-54 year olds	55+ year olds				
	group	Children under 12 at home	No children under 12 at home					
¥	(14) hat have the desire to be and a	"With work, chores and getting	(Alith and the time of more and	"I'm comfortable with my own				
Consumer Insight	"Whether it's drinks, bands, restaurants or memes, I knov	the kids to where they should be,	"Without the ties of younger children at home, we like	choices and mostly stick to what				
r L	my choices make an impressio	in life is all go. When we finally get	spending quality time with each	I know and like.				
Эшг	and I want it to be the right		other and with friends,	Taste and quality are important to me, and I enjoy a couple of				
ารมง	impression when I'm on a grou	something a little bit less	connecting across drinks or a	decent beers or a few glasses of				
ŭ	night in/out."	ordinary and even romantic"	meal and shedding life's cares."	good quality wine"				
	<ul> <li>Aids being part of the group</li> </ul>	<ul> <li>Helps me look good, and be</li> </ul>						
sp	<ul> <li>Helps me look good by</li> </ul>	on trend	Tastes good and looks good					
oduct needs	standing out and making th		Discovering new things	Tastes great				
ਹੁੱ	right impression	Supports moderate calorie &	Supports connecting with	Good quality				
odu	<ul> <li>Energising</li> <li>Discovering new things</li> </ul>	alcohol intake <ul> <li>Energising</li> </ul>	friends and family <ul> <li>Enjoyable for longer</li> </ul>	<ul> <li>Helps me feel good</li> <li>Enjoyable for longer</li> </ul>				
P	Avoids bloating	Being romantic	Lijoyable for longer	Lijovable for longer				
	<ul> <li>Physical benefit</li> </ul>							
	i	i	Ji	·				
The de	ta on the man and in the table		Premises	license for example hotels enable				
me uð	ta on the map and in the table of	riginates from CGA. They collect licensed restaurant	premise data, anywhere with a liquor s, pubs, etc.	incense, for example; noters, sports, club				
			tion Pubs					
Compe	etition Pubs are the following HU			rcuit Bar, Premium Local, Community Pu				
Compe	etition Pubs are the following HU	Competi K Segments: Craft Led, Good Pub Good F		rcuit Bar, Premium Local, Community Pu				
Compe	tition Pubs are the following HU	Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam	ood, A Bit of Style, High Street Pub, Cir	cuit Bar, Premium Local, Community Pu				
		Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam	ood, A Bit of Style, High Street Pub, Cir ily Pub Dining. le data					
	App data identifies where consu	Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam Mobil	ood, A Bit of Style, High Street Pub, Ci ily Pub Dining. <mark>e data</mark> nd year, using GPS data and gives a be	tter understanding of which consumers				
1obile .	App data identifies where consu likely to be usi	Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam Mobil mers are at specific times of day, week a ng which pubs and when. The data is me Ac	ood, A Bit of Style, High Street Pub, Ci ily Pub Dining. Ie data nd year, using GPS data and gives a be asuring anyone from within a 60m rad orn	tter understanding of which consumers ius from the pub.				
Acorn	App data identifies where consu likely to be usi is a geodemographic segmentat	Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam Mobil mers are at specific times of day, week a ng which pubs and when. The data is me Action of the UK's population. It segments f	ood, A Bit of Style, High Street Pub, Ci ily Pub Dining. e data dy ear, using GPS data and gives a be asuring anyone from within a 60m rad on nouseholds, postcodes and neighbourh	tter understanding of which consumers ius from the pub. 100ds into 7 categories, 22 groups and 6				
Acorn	App data identifies where consu likely to be usi is a geodemographic segmentat	Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam Mobil mers are at specific times of day, week a ng which pubs and when. The data is me Ac ion of the UK's population. It segments f ictors and population behaviour, it provi	ood, A Bit of Style, High Street Pub, Ci ily Pub Dining. e data nd year, using GPS data and gives a be asuring anyone from within a 60m rad orn ouseholds, postcodes and neighbourh des precise information and an in-depl	tter understanding of which consumers ius from the pub. 100ds into 7 categories, 22 groups and 6				
Acorn	App data identifies where consu likely to be usi is a geodemographic segmentat	Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam Mobil mers are at specific times of day, week a ng which pubs and when. The data is me Action of the UK's population. It segments f ictors and population behaviour, it provinged	ood, A Bit of Style, High Street Pub, Cii ily Pub Dining. e data nd year, using GPS data and gives a be asuring anyone from within a 60m rad orn ouseholds, postcodes and neighbourf des precise information and an in-depi uple.	tter understanding of which consumers ius from the pub. 100ds into 7 categories, 22 groups and 6				
Acorn types.	App data identifies where consu likely to be usi is a geodemographic segmentat By analysing significant social fa	Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam Mobil mers are at specific times of day, week a ng which pubs and when. The data is me Ac ion of the UK's population. It segments ictors and population behaviour, it provio pec Transacti	ood, A Bit of Style, High Street Pub, Cii ily Pub Dining. e data nd year, using GPS data and gives a be asuring anyone from within a 60m rad orn ouseholds, postcodes and neighbourf des precise information and an in-depi uple. ional data	tter understanding of which consumers ius from the pub. noods into 7 categories, 22 groups and 6 ch understanding of the different types o				
1obile Acorn types.	App data identifies where consu likely to be usi is a geodemographic segmentat By analysing significant social fa	Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam Mobil mers are at specific times of day, week a ng which pubs and when. The data is me Action of the UK's population. It segments fuctors and population behaviour, it provi pec Transacti redit and debit card expenditure for hosp	ood, A Bit of Style, High Street Pub, Ci ily Pub Dining. le data nd year, using GPS data and gives a be asuring anyone from within a 60m rad orn nouseholds, postcodes and neighbourh des precise information and an in-dept ple. ional data bitality venues allowing you to see speci	tter understanding of which consumers ius from the pub. noods into 7 categories, 22 groups and 6 th understanding of the different types of nd and average transaction value at an p				
1obile Acorn types.	App data identifies where consu likely to be usi is a geodemographic segmentat By analysing significant social fa	Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam Mobil mers are at specific times of day, week a ng which pubs and when. The data is me con of the UK's population. It segments ictors and population behaviour, it provi pec Transact redit and debit card expenditure for hosp level. The data shows who from a Polar	ood, A Bit of Style, High Street Pub, Ci ily Pub Dining. e data dy ear, using GPS data and gives a be asuring anyone from within a 60m rad orn nouseholds, postcodes and neighbourh des precise information and an in-depi ple. ional data bitality venues allowing you to see sper is segmentation is spending in the pub	tter understanding of which consumers ius from the pub. noods into 7 categories, 22 groups and 6 th understanding of the different types of nd and average transaction value at an p				
1obile Acorn types.	App data identifies where consu likely to be usi is a geodemographic segmentat By analysing significant social fa ner Spend data provides actual co	Competi K Segments: Craft Led, Good Pub Good F Clubland, Fam Mobil mers are at specific times of day, week a ng which pubs and when. The data is me con of the UK's population. It segments ictors and population behaviour, it provi pec Transact redit and debit card expenditure for hosp level. The data shows who from a Polar	ood, A Bit of Style, High Street Pub, Cii ily Pub Dining. e data d year, using GPS data and gives a be asuring anyone from within a 60m rad orn ouseholds, postcodes and neighbourh des precise information and an in-dept ple. ional data itality venues allowing you to see sper is segmentation is spending in the put rsity	tter understanding of which consumers ius from the pub. noods into 7 categories, 22 groups and 6 th understanding of the different types of nd and average transaction value at an p o.				