

Pub Catchment Report - S 70 1YA



| Per Pub Analysis | 10 Minute WT Catchment | 20 Minute WT Catchment | 20 Minute DT Catchment |
|--|------------------------|------------------------|------------------------|
| Number of Pubs | 39 | 50 | 323 |
| Catchment Adults 18+ | 6,571 | 20,326 | 329,280 |
| Catchment Adults 18+ Per Pub | 168 | 407 | 1,019 |
| Populaton Projection 2018 to 2028 (% change) | 7.91% | 6.63% | 5.42% |

| | | 1(| 0 Minute Wa | alktime | | | | 20 Minute Walktime | | | | | | 20 Minute Drivetime | | | |
|------|----------------------|---------------------|--------------------|---------|---|------|----------------------|--------------------|--------------------|------|---|------|----------------------|---------------------|--------------------|-------|--|
| Rank | Туре | Target Customers | % of Population | Index | [| Rank | Rank Type Cu | | % of Population | Inde | x | Rank | Туре | Target Customers | % of Population | Index | |
| 1 | Community Pub | 5,921 | 90.1 | 174 | | 1 | High Street Pub | 18,841 | 92.7 | 179 | | 1 | High Street Pub | 265,783 | 80.7 | 156 | |
| 2 | High Street Pub | 5,884 | 89.5 | 192 | | 2 | Community Pub | 18,242 | 89.7 | 193 | | 2 | Community Pub | 228,303 | 69.3 | 149 | |
| 3 | Bit of Style | 824 | 12.5 | 20 | | 3 | Premium Local | 3,486 | 17.2 | 27 | | 3 | Premium Local | 134,749 | 40.9 | 65 | |
| 4 | Circuit Bar | 774 | 11.8 | 91 | | 4 | Bit of Style | 3,078 | 15.1 | 117 | | 4 | Great Pub Great Food | 83,150 | 25.3 | 195 | |
| 5 | Premium Local | 554 | 8.4 | 21 | | 5 | Circuit Bar | 2,521 | 12.4 | 31 | | 5 | Bit of Style | 65,962 | 20.0 | 50 | |
| 6 | Craft Led | 411 | 6.3 | 23 | | 6 | Great Pub Great Food | 1,688 | 8.3 | 31 | | 6 | Circuit Bar | 29,098 | 8.8 | 33 | |
| 7 | Great Pub Great Food | 329 | 5.0 | 49 | | 7 | Craft Led | 1,196 | 5.9 | 57 | | 7 | Craft Led | 16,241 | 4.9 | 48 | |



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| | 10 | Minute WT C | Catchment | 2 | 20 Minute W | T Catchment | | 20 Minute DT Catchment | | | |
|--------------|---------------------|--------------------|-----------|---------------------|--------------------|-------------|---------------------|------------------------|-------|--|--|
| Social Grade | Target Customers | % of Population | Index | Target Customers | % of Population | Index | Target Customers | % of Population | Index | | |
| AB | 375 | 5.7 | 65 | 1,168 | 5.7 | 65 | 19,985 | 6.1 | 69 | | |
| C1 | 898 | 13.7 | 111 | 2,690 | 13.2 | 108 | 35,987 | 10.9 | 89 | | |
| C2 | 691 | 10.5 | 127 | 2,161 | 10.6 | 129 | 33,107 | 10.1 | 122 | | |
| DE | 1,151 | 17.5 | 170 | 3,541 | 17.4 | 169 | 42,645 | 13.0 | 126 | | |

| | 10 | Minute WT C | Catchment | 20 Minute WT Catchment | | | | 20 Minute DT Catchment | | | | |
|-------------------|---------------------|--------------------|-----------|------------------------|--------------------|-----|-------|------------------------|--------------------|-----|-------|--|
| Affluence (Bands) | Target Customers | % of Population | Index | Target Customers | % of Population | | Index | Target Customers | % of Population | | Index | |
| Low (0-6) | 5,582 | 84.9 | 256 | 16,382 | 80.6 | 243 | | 193,291 | 58.7 | 177 | | |
| Medium (7-13) | 1,160 | 17.7 | 53 | 4,690 | 23.1 | 70 | | 106,507 | 32.3 | 98 | | |
| High (14-19) | 73 | 1.1 | 4 | 546 | 2.7 | 9 | | 32,149 | 9.8 | 34 | | |

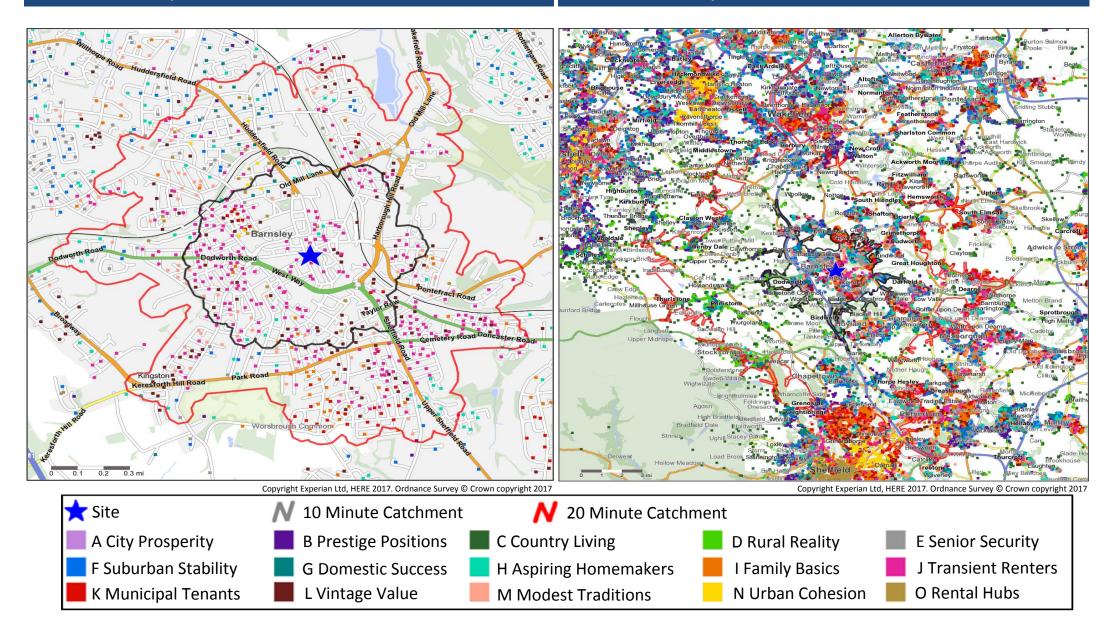


Catchment Mosaic Groups



Mosaic Groups in 10 and 20 Minute WT Catchment Areas

Mosaic Groups in 10 and 20 Minute DT Catchment Area





Adults 18+ by Mosaic Type in Each Catchment



| | | | 10 Minute WT | 20 Minute WT | 10 Minute DT | 20 Minute DT |
|-------|---------|-----------------------|-----------------|-----------------|-----------------|-----------------|
| Mosa | aic Typ | e Profile | Catchment | Catchment | Catchment | Catchment |
| 10030 | пстур | erione | Adults 18+ | Adults 18+ | Adults 18+ | Adults 18+ |
| | A01 | World-Class Wealth | 0 | 0 | 0 | 0 |
| | A02 | Uptown Elite | 0 | 0 | 0 | 0 |
| | A03 | Penthouse Chic | 0 | 0 | 0 | 0 |
| | A04 | Metro High-Flyers | 0 | 0 | 0 | 0 |
| | B05 | Premium Fortunes | 0 | 0 | 0 | 60 |
| | B06 | Diamond Days | 0 | 6 | 62 | 694 |
| | B07 | Alpha Families | 0 | 0 | 245 | 2,160 |
| | B08 | Bank of Mum and Dad | 0 | 4 | 349 | 1,475 |
| | B09 | Empty-Nest Adventure | 0 | 23 | 757 | 5,816 |
| | C10 | Wealthy Landowners | 0 | 0 | 158 | 2,142 |
| | C11 | Rural Vogue | 0 | 0 | 30 | 884 |
| | C12 | Scattered Homesteads | 0 | 0 | 0 | 171 |
| | C13 | Village Retirement | 0 | 0 | 269 | 4,214 |
| | D14 | Satellite Settlers | 0 | 0 | 245 | 7,036 |
| | D15 | Local Focus | 0 | 0 | 66 | 5,234 |
| | D16 | Outlying Seniors | 0 | 0 | 176 | 5,134 |
| | D17 | Far-Flung Outposts | 0 | 0 | 0 | 0 |
| | E18 | Legacy Elders | 0 | 117 | 571 | 1,537 |
| | E19 | Bungalow Heaven | 0 | 63 | 5,945 | 17,316 |
| | E20 | Classic Grandparents | 58 | 298 | 1,637 | 8,163 |
| | E21 | Solo Retirees | 127 | 345 | 1,266 | 4,587 |
| | F22 | Boomerang Boarders | 22 | 202 | 1,681 | 7,412 |
| | F23 | Family Ties | 0 | 27 | 166 | 2,374 |
| | F24 | Fledgling Free | 0 | 290 | 3,264 | 15,970 |
| | F25 | Dependable Me | 41 | 260 | 2,035 | 9,409 |
| | G26 | Cafés and Catchments | 0 | 6 | 6 | 6 |
| | G27 | Thriving Independence | 57 | 230 | 370 | 661 |
| | G28 | Modern Parents | 0 | 0 | 1,485 | 8,757 |
| | G29 | Mid-Career Convention | 0 | 22 | 1,220 | 9,823 |
| | H30 | Primary Ambitions | 236 | 592 | 1,185 | 2,937 |
| | H31 | Affordable Fringe | 0 | 121 | 2,828 | 11,213 |
| | H32 | First-Rung Futures | 26 | 659 | 2,793 | 11,810 |
| | H33 | Contemporary Starts | 0 | 233 | 926 | 7,475 |
| | H34 | New Foundations | 78 | 78 | 319 | 1,078 |
| | H35 | Flying Solo | 0 | 2 | 99 | 1,012 |

| | | | 10 Minute WT | 20 Minute WT | 10 Minute DT | 20 Minute DT |
|-------|-------|-------------------------------|-----------------|-----------------|-----------------|-----------------|
| Masai | - T | Duafila | Catchment | Catchment | Catchment | Catchment |
| wosai | стуре | Profile | Adults 18+ | Adults 18+ | Adults 18+ | Adults 18+ |
| | 136 | Solid Economy | 21 | 122 | 152 | 355 |
| | 137 | Budget Generations | 0 | 3 | 1,801 | 9,255 |
| | 138 | Economical Families | 153 | 516 | 1,981 | 8,202 |
| | 139 | Families on a Budget | 0 | 320 | 3,600 | 13,484 |
| | J40 | Value Rentals | 184 | 896 | 3,855 | 21,814 |
| | J41 | Youthful Endeavours | 12 | 241 | 752 | 2,181 |
| | J42 | Midlife Renters | 409 | 1,149 | 2,087 | 6,705 |
| | J43 | Renting Rooms | 2,595 | 5,518 | 6,067 | 10,389 |
| | K44 | Inner City Stalwarts | 0 | 0 | 0 | 0 |
| | K45 | City Diversity | 0 | 0 | 0 | 0 |
| | K46 | High Rise Residents | 0 | 0 | 0 | 46 |
| | K47 | Single Essentials | 142 | 174 | 454 | 2,829 |
| | K48 | Mature Workers | 8 | 690 | 6,277 | 20,742 |
| | L49 | Flatlet Seniors | 583 | 997 | 1,797 | 4,395 |
| | L50 | Pocket Pensions | 64 | 262 | 2,841 | 14,009 |
| | L51 | Retirement Communities | 28 | 61 | 121 | 443 |
| | L52 | Estate Veterans | 0 | 94 | 1,743 | 9,122 |
| | L53 | Seasoned Survivors | 606 | 1,740 | 3,184 | 5,681 |
| | M54 | Down-to-Earth Owners | 81 | 488 | 3,977 | 19,400 |
| | M55 | Back with the Folks | 67 | 363 | 1,746 | 5,786 |
| | M56 | Self Supporters | 372 | 1,731 | 3,314 | 12,551 |
| | N57 | Community Elders | 0 | 0 | 0 | 57 |
| | N58 | Culture & Comfort | 0 | 0 | 0 | 0 |
| | N59 | Large Family Living | 0 | 0 | 0 | 1,722 |
| | N60 | Ageing Access | 45 | 149 | 149 | 149 |
| | 061 | Career Builders | 13 | 77 | 123 | 183 |
| | 062 | Central Pulse | 230 | 230 | 230 | 353 |
| | 063 | Flexible Workforce | 0 | 53 | 53 | 53 |
| | 064 | Bus-Route Renters | 287 | 850 | 1,264 | 2,306 |
| | 065 | Learners & Earners | 0 | 0 | 0 | 0 |
| | 066 | Student Scene | 0 | 0 | 0 | 0 |
| | U99 | Unclassified | 26 | 26 | 66 | 504 |
| | | Total | 6,571 | 20,328 | 77,787 | 329,276 |





Top 3 Mosaic Types in a 20 Minute Walktime

1. J43 Renting Rooms

Transient renters of low cost accommodation often within older properties



- Singles and homesharers
- Short term private renters
- Low rent accommodation
- Often Victorian terraces
- Most likely to get a lift to work
- Low wage occupations

2. L53 Seasoned Survivors

Single elderly who are long-term owners of their low value properties which provide some financial security



- Very elderly
- Most are living alone
- Longest length of residence (29 years)
- Modest income
- Own mostly 2 or 3 bed terraces
- Retired from routine / semi-skilled jobs

3. M56 Self Supporters

Hard-working mature singles who own their budget houses and earn modest wages



- Aged 46-65
- Singles living alone
- Income typically £20-25k
- Own 2 or 3 bedroom small homes
- Still working
- Often terraces

Top 3 Mosaic Types in a 20 Minute Drivetime

1. J40 Value Rentals

Younger singles and couples, some with children, setting up home in low value rented properties



- Late 20s and early 30s
- Singles and cohabitees without children
- Low length of residence
- Rent low value properties
- Search for jobs online
- High use of eBay for buying and selling

2. K48 Mature Workers

Older social renters settled in low value homes who are experienced at budgeting



- Older households
- Renting low cost semi and terraces
- Social landlords
- Longer length of residence
- Areas with low levels of employment
- 2 or 3 bedrooms

3. M54 Down-to-Earth Owners

Ageing couples who have owned their inexpensive home for many years while working in routine jobs



- Older married couples
- Children have left home
- Have lived in same house for 25 years
- Own affordable semis and terraces
- Living within means
- Some still working, some retired

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

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Pubs & Leisure: Attitudinal Profiles



| | | High | | | | Mediur | | Low | | | | |
|-------------------------------|---------------------|--------------------|------|---|---------------------|--------------------|-----|------|---------------------|--------------------|-----|-------|
| Activity Group Structure | Target Customers | % of Population | Inde | × | Target Customers | % of Population | lı | ndex | Target Customers | % of Population | | Index |
| Female: Alone, Pair or Group | 5,516 | 27.1 | 90 | | 5,840 | 28.7 | 176 | | 8,944 | 44.0 | 85 | |
| Male: Alone | 10,502 | 51.7 | 174 | | 1,719 | 8.5 | 54 | | 8,080 | 39.8 | 75 | |
| Male: Group | 4,945 | 24.3 | 106 | | 9,253 | 45.5 | 174 | | 6,102 | 30.0 | 60 | |
| Male: Pair | 4,732 | 23.3 | 89 | l | 10,847 | 53.4 | 350 | | 4,722 | 23.2 | 40 | |
| Mixed Sex: Group | 9,113 | 44.8 | 196 | | 3,084 | 15.2 | 48 | | 8,104 | 39.9 | 91 | |
| Mixed Sex: Pair | 3,269 | 16.1 | 69 | | 9,545 | 47.0 | 144 | | 7,486 | 36.8 | 86 | ļ |
| With Children | 11,526 | 56.7 | 196 | | 3,384 | 16.6 | 99 | | 5,391 | 26.5 | 50 | |
| Unknown | 7,870 | 38.7 | 118 | | 4,271 | 21.0 | 117 | | 8,159 | 40.1 | 84 | ļ |
| For Eating: | | | | | | | | | | | | |
| Upmarket | 2,934 | 14.4 | 47 | | 8,923 | 43.9 | 211 | | 8,443 | 41.5 | 88 | l l |
| Midmarket | 10,809 | 53.2 | 155 | | 686 | 3.4 | 37 | | 8,806 | 43.3 | 78 | |
| Downmarket | 4,698 | 23.1 | 104 | | 8,098 | 39.8 | 114 | | 7,505 | 36.9 | 89 | l |
| For Drinking (monthly spend): | | | | | | | | | | | | |
| Nothing | 3,748 | 18.4 | 61 | | 3,538 | 17.4 | 74 | | 13,015 | 64.0 | 143 | |
| Low (less than £10) | 1,815 | 8.9 | 30 | | 3,738 | 18.4 | 78 | l | 14,748 | 72.6 | 160 | |
| Medium (Between £10 and £40) | 2,045 | 10.1 | 33 | | 2,273 | 11.2 | 63 | | 15,982 | 78.6 | 156 | |
| High (Greater than £40) | 1,729 | 8.5 | 33 | | 3,211 | 15.8 | 77 | | 15,361 | 75.6 | 145 | |



Pubs & Leisure: Attitudinal Profiles



| | 20 Minute Drivetime | | | | | | | | | | | |
|-------------------------------|---------------------|--------------------|-------|--------|---------------------|--------------------|-----|------|---------------------|--------------------|-----|-------|
| | High | | | Medium | | | | Low | | | | |
| Activity Group Structure | Target Customers | % of Population | Index | | Target Customers | % of Population | | ndex | Target Customers | % of Population | | Index |
| Female: Alone, Pair or Group | 79,751 | 24.2 | 80 | | 45,826 | 13.9 | 85 | Į | 203,199 | 61.7 | 119 | |
| Male: Alone | 110,155 | 33.5 | 112 | | 57,598 | 17.5 | 112 | | 161,023 | 48.9 | 92 | |
| Male: Group | 88,329 | 26.8 | 117 | | 100,221 | 30.4 | 116 | | 140,225 | 42.6 | 86 | ļ |
| Male: Pair | 68,918 | 20.9 | 80 | | 63,765 | 19.4 | 127 | | 196,093 | 59.6 | 104 | |
| Mixed Sex: Group | 58,667 | 17.8 | 78 | | 106,285 | 32.3 | 101 | | 163,824 | 49.8 | 113 | |
| Mixed Sex: Pair | 80,659 | 24.5 | 104 | | 106,617 | 32.4 | 100 | | 141,499 | 43.0 | 101 | |
| With Children | 108,491 | 32.9 | 114 | | 71,484 | 21.7 | 129 | | 148,801 | 45.2 | 85 | |
| Unknown | 102,423 | 31.1 | 95 | | 30,372 | 9.2 | 51 | | 195,980 | 59.5 | 124 | |
| For Eating: | | | | | | | | | | | | |
| Upmarket | 63,534 | 19.3 | 63 | | 65,189 | 19.8 | 95 | l l | 200,053 | 60.8 | 129 | |
| Midmarket | 84,054 | 25.5 | 74 | | 17,032 | 5.2 | 57 | | 227,689 | 69.1 | 125 | |
| Downmarket | 123,170 | 37.4 | 168 | | 132,644 | 40.3 | 115 | | 72,961 | 22.2 | 53 | |
| For Drinking (monthly spend): | | | | | | | | | | | | |
| Nothing | 110,890 | 33.7 | 111 | | 94,407 | 28.7 | 121 | | 123,478 | 37.5 | 84 | |
| Low (less than £10) | 78,302 | 23.8 | 80 | | 97,952 | 29.7 | 127 | | 152,521 | 46.3 | 102 | |
| Medium (Between £10 and £40) | 74,330 | 22.6 | 74 | | 54,847 | 16.7 | 93 | | 199,599 | 60.6 | 121 | |
| High (Greater than £40) | 44,602 | 13.5 | 52 | | 91,271 | 27.7 | 135 | | 192,903 | 58.6 | 112 | |

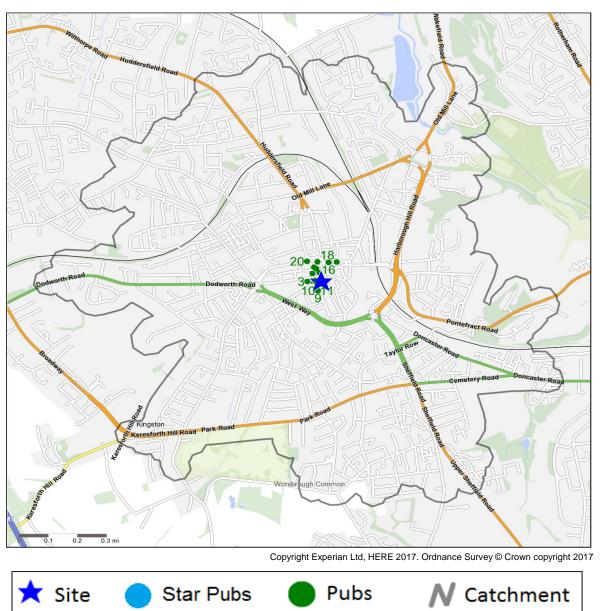


Competitor Map and Report



Source: CGA 2018

Competitor Map



Top 20 Nearest Competitors

| Order | Outlet Name | Operator | Walktime From Site (Minutes) | Drivetime from Site (Minutes) |
|-------|---|----------------------------|---------------------------------|----------------------------------|
| 1 | Chambers, S 70 1YA | Star Pubs & Bars | 0.0 | 0.2 |
| 2 | Bar Bluu, S 70 2ST | Independent Free | 0.3 | 1.2 |
| 3 | Bar Loco, S 70 2QX | Independent Free | 0.6 | 0.5 |
| 4 | Quasimodos / Esmereldas / Belfry, S 70 2QX | Independent Free | 0.6 | 0.5 |
| 5 | Lemon Tree, S 70 2QT | Independent Free | 0.6 | 1.2 |
| 6 | Chennells, S 70 1SS | Amber Taverns | 0.9 | 1.1 |
| 7 | Corner Pin, S 70 1SS | Ei Group | 0.9 | 1.1 |
| 8 | Digital, S 70 1SS | Independent Free | 0.9 | 1.1 |
| 9 | Legends, S 70 1SS | Independent Free | 0.9 | 1.1 |
| 10 | Shakespeare Hotel, S 70 1SS | Ei Group | 0.9 | 1.1 |
| 11 | Surf, S 70 1SS | Independent Free | 0.9 | 1.1 |
| 12 | Brownes Bar, S 70 2SX | Ei Group | 0.9 | 1.3 |
| 13 | Joseph Bramah, S 70 2PX | Wetherspoon | 0.9 | 1.3 |
| 14 | Old No 7, S 70 2PX | Unknown | 0.9 | 1.3 |
| 15 | Annie Murray's, S 70 2QE | Independent Free | 2.1 | 2.9 |
| 16 | Durty Odwyers, S 70 2QE | Independent Free | 2.1 | 2.9 |
| 17 | Blah Bar & Grill, S 70 2PU | Independent Free | 2.7 | 3.2 |
| 18 | Arcade Alehouse, S 70 2QP | Independent Free | 3.0 | 2.8 |
| 19 | Londoner, S 70 2SW | *Other Small Retail Groups | 3.3 | 2.6 |
| 20 | Soul Lounge, S 70 2SW | Independent Free | 3.3 | 2.6 |