

| Per Pub Analysis | 10 Minute WT Catchment | 20 Minute WT Catchment | 20 Minute DT Catchment |
|------------------|------------------------|------------------------|------------------------|
|------------------|------------------------|------------------------|------------------------|

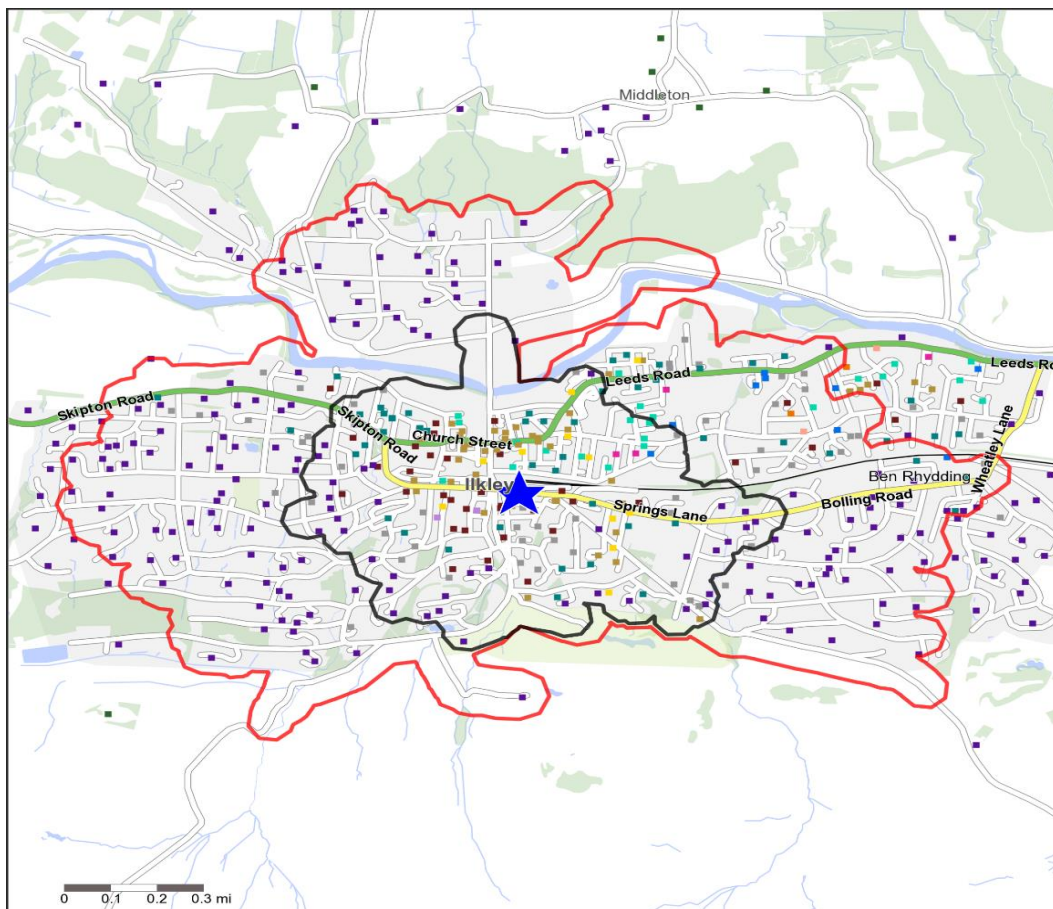
| | | | |
|--|--------|-------|---------|
| Number of Pubs | 13 | 14 | 138 |
| Catchment Adults 18+ | 4,741 | 9,921 | 110,577 |
| Catchment Adults 18+ Per Pub | 365 | 709 | 801 |
| Populaton Projection 2018 to 2028 (% change) | -0.24% | 0.59% | 3.40% |

| | | 10 Minute Walktime | | | | | 20 Minute Walktime | | | | | 20 Minute Drivetime | | |
|------|----------------------|--------------------|-----------------|-------|------|----------------------|--------------------|-----------------|-------|------|----------------------|---------------------|-----------------|-------|
| Rank | Type | Target Customers | % of Population | Index | Rank | Type | Target Customers | % of Population | Index | Rank | Type | Target Customers | % of Population | Index |
| 1 | High Street Pub | 3,514 | 74.1 | 143 | 1 | Premium Local | 7,687 | 77.5 | 150 | 1 | Premium Local | 73,570 | 66.5 | 128 |
| 2 | Great Pub Great Food | 3,271 | 69.0 | 148 | 2 | Great Pub Great Food | 7,581 | 76.4 | 164 | 2 | High Street Pub | 68,601 | 62.0 | 133 |
| 3 | Premium Local | 3,216 | 67.8 | 108 | 3 | High Street Pub | 5,656 | 57.0 | 90 | 3 | Great Pub Great Food | 63,534 | 57.5 | 91 |
| 4 | Community Pub | 2,595 | 54.7 | 423 | 4 | Community Pub | 4,107 | 41.4 | 320 | 4 | Community Pub | 48,700 | 44.0 | 341 |
| 5 | Bit of Style | 1,720 | 36.3 | 90 | 5 | Bit of Style | 2,601 | 26.2 | 65 | 5 | Bit of Style | 25,755 | 23.3 | 58 |
| 6 | Craft Led | 628 | 13.2 | 49 | 6 | Craft Led | 893 | 9.0 | 34 | 6 | Circuit Bar | 8,729 | 7.9 | 29 |
| 7 | Circuit Bar | 142 | 3.0 | 29 | 7 | Circuit Bar | 364 | 3.7 | 36 | 7 | Craft Led | 7,579 | 6.9 | 67 |

| Social Grade | 10 Minute WT Catchment | | | 20 Minute WT Catchment | | | 20 Minute DT Catchment | | |
|--------------|------------------------|-----------------|-------|------------------------|-----------------|-------|------------------------|-----------------|-------|
| | Target Customers | % of Population | Index | Target Customers | % of Population | Index | Target Customers | % of Population | Index |
| AB | 850 | 17.9 | 203 | 1,705 | 17.2 | 194 | 13,199 | 11.9 | 135 |
| C1 | 495 | 10.4 | 85 | 997 | 10.0 | 82 | 13,015 | 11.8 | 96 |
| C2 | 201 | 4.2 | 51 | 415 | 4.2 | 51 | 8,159 | 7.4 | 89 |
| DE | 201 | 4.2 | 41 | 369 | 3.7 | 36 | 7,532 | 6.8 | 66 |

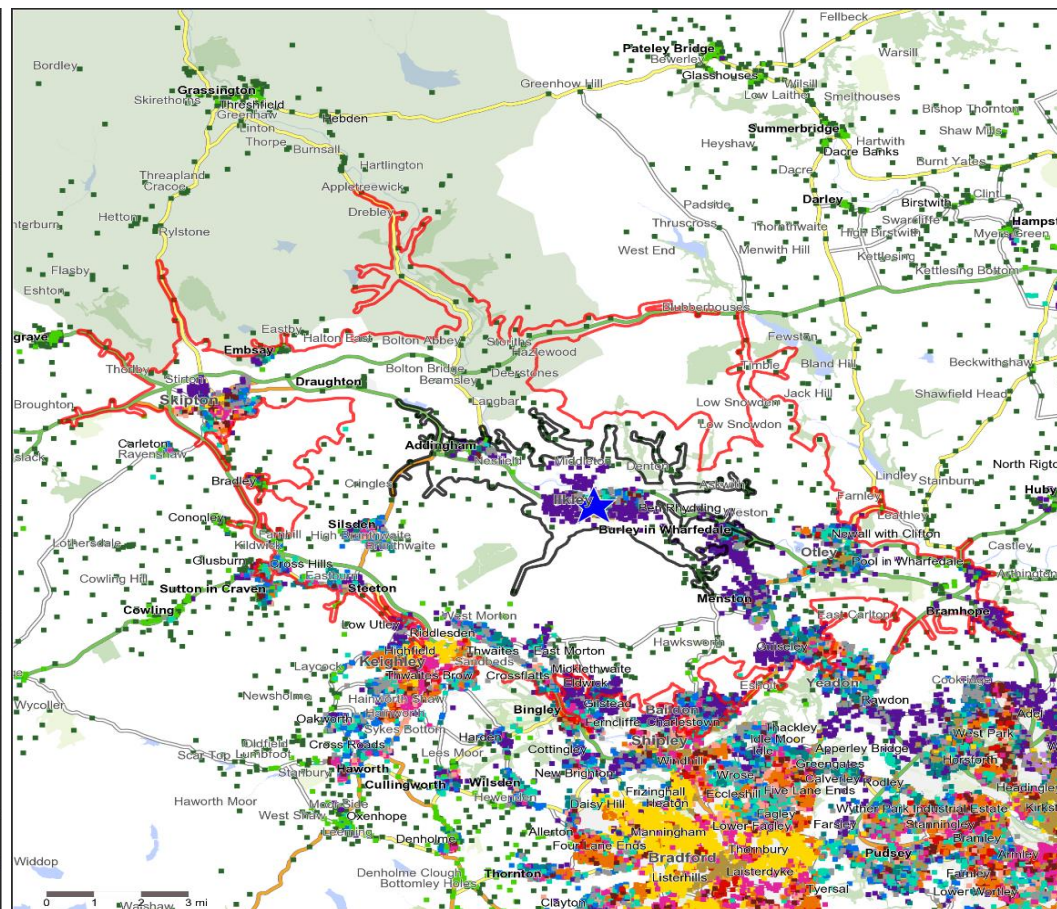
| Affluence (Bands) | 10 Minute WT Catchment | | | 20 Minute WT Catchment | | | 20 Minute DT Catchment | | |
|-------------------|------------------------|-----------------|-------|------------------------|-----------------|-------|------------------------|-----------------|-------|
| | Target Customers | % of Population | Index | Target Customers | % of Population | Index | Target Customers | % of Population | Index |
| Low (0-6) | 554 | 11.7 | 35 | 946 | 9.5 | 29 | 27,003 | 24.4 | 74 |
| Medium (7-13) | 1,783 | 37.6 | 113 | 3,080 | 31.0 | 94 | 43,819 | 39.6 | 119 |
| High (14-19) | 2,297 | 48.4 | 170 | 5,840 | 58.9 | 207 | 38,469 | 34.8 | 122 |

Mosaic Groups in 10 and 20 Minute WT Catchment Areas



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Mosaic Groups in 10 and 20 Minute DT Catchment Area



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Adults 18+ by Mosaic Type in Each Catchment

| | | 10 Minute WT | 20 Minute WT | 10 Minute DT | 20 Minute DT |
|---------------------|-----------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Mosaic Type Profile | | Catchment Adults 18+ | Catchment Adults 18+ | Catchment Adults 18+ | Catchment Adults 18+ |
| A01 | World-Class Wealth | 0 | 0 | 0 | 0 |
| A02 | Uptown Elite | 72 | 72 | 72 | 171 |
| A03 | Penthouse Chic | 0 | 0 | 0 | 0 |
| A04 | Metro High-Flyers | 0 | 0 | 0 | 0 |
| B05 | Premium Fortunes | 277 | 1,414 | 2,159 | 3,245 |
| B06 | Diamond Days | 578 | 1,919 | 2,484 | 6,132 |
| B07 | Alpha Families | 100 | 357 | 1,332 | 5,081 |
| B08 | Bank of Mum and Dad | 52 | 123 | 315 | 3,050 |
| B09 | Empty-Nest Adventure | 1 | 53 | 411 | 5,688 |
| C10 | Wealthy Landowners | 0 | 2 | 681 | 2,898 |
| C11 | Rural Vogue | 0 | 0 | 67 | 333 |
| C12 | Scattered Homesteads | 0 | 0 | 36 | 320 |
| C13 | Village Retirement | 0 | 4 | 379 | 1,628 |
| D14 | Satellite Settlers | 0 | 3 | 823 | 2,660 |
| D15 | Local Focus | 0 | 0 | 0 | 301 |
| D16 | Outlying Seniors | 0 | 0 | 43 | 478 |
| D17 | Far-Flung Outposts | 0 | 0 | 0 | 0 |
| E18 | Legacy Elders | 653 | 1,293 | 1,763 | 6,116 |
| E19 | Bungalow Heaven | 35 | 120 | 417 | 3,516 |
| E20 | Classic Grandparents | 9 | 106 | 153 | 3,132 |
| E21 | Solo Retirees | 3 | 32 | 50 | 2,323 |
| F22 | Boomerang Boarders | 10 | 110 | 132 | 3,803 |
| F23 | Family Ties | 0 | 0 | 0 | 832 |
| F24 | Fledgling Free | 0 | 0 | 0 | 1,540 |
| F25 | Dependable Me | 0 | 68 | 107 | 3,766 |
| G26 | Cafés and Catchments | 374 | 530 | 597 | 1,051 |
| G27 | Thriving Independence | 463 | 769 | 902 | 5,633 |
| G28 | Modern Parents | 0 | 0 | 160 | 1,426 |
| G29 | Mid-Career Convention | 3 | 82 | 511 | 6,321 |
| H30 | Primary Ambitions | 174 | 247 | 337 | 1,609 |
| H31 | Affordable Fringe | 0 | 0 | 131 | 2,381 |
| H32 | First-Rung Futures | 9 | 101 | 194 | 3,527 |
| H33 | Contemporary Starts | 0 | 0 | 181 | 1,464 |
| H34 | New Foundations | 7 | 9 | 18 | 257 |
| H35 | Flying Solo | 105 | 189 | 304 | 1,275 |

| | | 10 Minute WT | 20 Minute WT | 10 Minute DT | 20 Minute DT |
|---------------------|------------------------|-------------------------|-------------------------|-------------------------|-------------------------|
| Mosaic Type Profile | | Catchment Adults 18+ | Catchment Adults 18+ | Catchment Adults 18+ | Catchment Adults 18+ |
| I36 | Solid Economy | 0 | 28 | 70 | 715 |
| I37 | Budget Generations | 0 | 0 | 0 | 558 |
| I38 | Economical Families | 0 | 0 | 0 | 904 |
| I39 | Families on a Budget | 0 | 0 | 0 | 76 |
| J40 | Value Rentals | 0 | 0 | 0 | 515 |
| J41 | Youthful Endeavours | 0 | 0 | 0 | 80 |
| J42 | Midlife Renters | 139 | 188 | 233 | 4,573 |
| J43 | Renting Rooms | 0 | 0 | 0 | 1,694 |
| K44 | Inner City Stalwarts | 0 | 0 | 0 | 0 |
| K45 | City Diversity | 0 | 0 | 0 | 0 |
| K46 | High Rise Residents | 0 | 0 | 0 | 0 |
| K47 | Single Essentials | 0 | 0 | 27 | 270 |
| K48 | Mature Workers | 0 | 0 | 0 | 96 |
| L49 | Flatlet Seniors | 0 | 0 | 0 | 476 |
| L50 | Pocket Pensions | 0 | 82 | 393 | 2,674 |
| L51 | Retirement Communities | 861 | 1,002 | 1,062 | 2,671 |
| L52 | Estate Veterans | 0 | 0 | 21 | 685 |
| L53 | Seasoned Survivors | 0 | 0 | 0 | 393 |
| M54 | Down-to-Earth Owners | 0 | 0 | 0 | 362 |
| M55 | Back with the Folks | 0 | 36 | 115 | 1,813 |
| M56 | Self Supporters | 0 | 0 | 0 | 1,543 |
| N57 | Community Elders | 0 | 0 | 0 | 38 |
| N58 | Culture & Comfort | 0 | 0 | 0 | 73 |
| N59 | Large Family Living | 0 | 0 | 0 | 3,369 |
| N60 | Ageing Access | 281 | 314 | 314 | 741 |
| O61 | Career Builders | 514 | 603 | 779 | 2,448 |
| O62 | Central Pulse | 0 | 0 | 0 | 59 |
| O63 | Flexible Workforce | 0 | 0 | 0 | 0 |
| O64 | Bus-Route Renters | 21 | 65 | 93 | 1,797 |
| O65 | Learners & Earners | 0 | 0 | 0 | 0 |
| O66 | Student Scene | 0 | 0 | 0 | 0 |
| U99 | Unclassified | 0 | 0 | 0 | 0 |
| Total | | 4,741 | 9,921 | 17,866 | 110,580 |

Top 3 Mosaic Types in a 20 Minute Walktime

1. B06 Diamond Days

Retired residents in sizeable homes whose finances are secured by significant assets and generous pensions



- Well-off retirees
- Spacious detached homes
- Comfortable retirement income
- Wide range of investments
- Check stocks and shares online
- Often take short breaks and holidays

2. B05 Premium Fortunes

Asset-rich families with substantial income, established in distinctive, expansive homes in wealthy enclaves



- Extensive detached homes
- Substantial income
- Teenage kids & students
- Portfolio of investments
- Directors and senior managers
- High mobile phone spend

3. E18 Legacy Elders

Financially-secure elders on good pensions, now mostly living alone in comfortable suburban homes



- Oldest average age of 78
- Mostly living alone
- Own comfortable homes outright
- Final salary pensions
- Low technology knowledge
- Broadsheet readers

Top 3 Mosaic Types in a 20 Minute Drivetime

1. G29 Mid-Career Convention

Professional families with children in traditional mid-range suburbs where neighbours are often older



- Married couples with kids
- Traditional suburbs
- Professional jobs
- Likely to have life cover
- High proportion with mortgage
- Online grocery shopping

2. B06 Diamond Days

Retired residents in sizeable homes whose finances are secured by significant assets and generous pensions



- Well-off retirees
- Spacious detached homes
- Comfortable retirement income
- Wide range of investments
- Check stocks and shares online
- Often take short breaks and holidays

3. E18 Legacy Elders

Financially-secure elders on good pensions, now mostly living alone in comfortable suburban homes



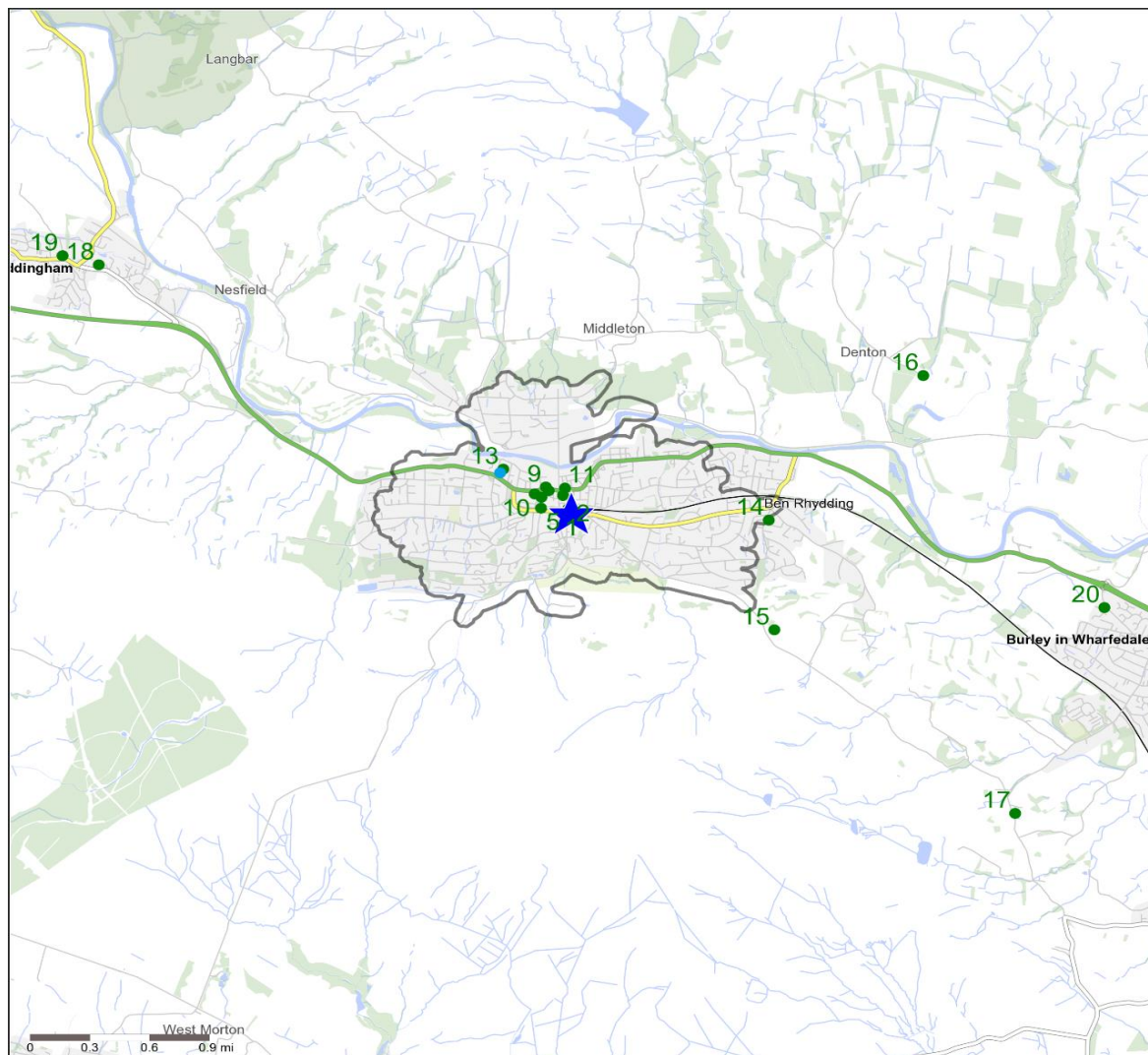
- Oldest average age of 78
- Mostly living alone
- Own comfortable homes outright
- Final salary pensions
- Low technology knowledge
- Broadsheet readers

Full visualisation of all types and groups are available in Segmentation Portal: www.segmentationportal.com. If you do not have log in details for Segmentation Portal then please contact the Experian Helpdesk: EMSUKHelpdesk@experian.com | 0115 968 5099

| Activity Group Structure | 20 Minute Walktime | | | | | | | | | | | |
|--------------------------------------|--------------------|-----------------|-------|------------------|-----------------|-------|------------------|-----------------|-------|--|--|--|
| | High | | | Medium | | | Low | | | | | |
| | Target Customers | % of Population | Index | Target Customers | % of Population | Index | Target Customers | % of Population | Index | | | |
| Female: Alone, Pair or Group | 1,164 | 11.7 | 39 | 991 | 10.0 | 61 | 7,766 | 78.3 | 150 | | | |
| Male: Alone | 1,866 | 18.8 | 63 | 1,525 | 15.4 | 98 | 6,530 | 65.8 | 123 | | | |
| Male: Group | 1,430 | 14.4 | 63 | 718 | 7.2 | 28 | 7,773 | 78.3 | 158 | | | |
| Male: Pair | 1,870 | 18.8 | 72 | 210 | 2.1 | 14 | 7,842 | 79.0 | 138 | | | |
| Mixed Sex: Group | 699 | 7.0 | 31 | 891 | 9.0 | 28 | 8,331 | 84.0 | 191 | | | |
| Mixed Sex: Pair | 713 | 7.2 | 31 | 1,968 | 19.8 | 61 | 7,241 | 73.0 | 171 | | | |
| With Children | 898 | 9.1 | 31 | 2,029 | 20.5 | 122 | 6,995 | 70.5 | 133 | | | |
| Unknown | 220 | 2.2 | 7 | 4,441 | 44.8 | 250 | 5,260 | 53.0 | 111 | | | |
| For Eating: | | | | | | | | | | | | |
| Upmarket | 2,300 | 23.2 | 76 | 1,422 | 14.3 | 69 | 6,200 | 62.5 | 132 | | | |
| Midmarket | 2,217 | 22.3 | 65 | 289 | 2.9 | 32 | 7,416 | 74.8 | 135 | | | |
| Downmarket | 633 | 6.4 | 29 | 1,097 | 11.1 | 32 | 8,192 | 82.6 | 199 | | | |
| For Drinking (monthly spend): | | | | | | | | | | | | |
| Nothing | 964 | 9.7 | 32 | 1,073 | 10.8 | 46 | 7,885 | 79.5 | 177 | | | |
| Low (less than £10) | 3,597 | 36.3 | 121 | 472 | 4.8 | 20 | 5,852 | 59.0 | 130 | | | |
| Medium (Between £10 and £40) | 5,007 | 50.5 | 165 | 1,031 | 10.4 | 58 | 3,883 | 39.1 | 78 | | | |
| High (Greater than £40) | 2,088 | 21.0 | 81 | 4,251 | 42.8 | 209 | 3,582 | 36.1 | 69 | | | |

| Activity Group Structure | 20 Minute Drivetime | | | | | | | | | |
|--------------------------------------|---------------------|-----------------|-------|------------------|-----------------|-------|------------------|-----------------|-------|--|
| | High | | | Medium | | | Low | | | |
| | Target Customers | % of Population | Index | Target Customers | % of Population | Index | Target Customers | % of Population | Index | |
| Female: Alone, Pair or Group | 23,282 | 21.1 | 70 | 15,836 | 14.3 | 88 | 71,459 | 64.6 | 124 | |
| Male: Alone | 31,987 | 28.9 | 97 | 16,859 | 15.2 | 98 | 61,731 | 55.8 | 105 | |
| Male: Group | 22,977 | 20.8 | 91 | 25,276 | 22.9 | 87 | 62,324 | 56.4 | 114 | |
| Male: Pair | 26,315 | 23.8 | 91 | 14,444 | 13.1 | 86 | 69,818 | 63.1 | 110 | |
| Mixed Sex: Group | 17,232 | 15.6 | 68 | 28,091 | 25.4 | 80 | 65,255 | 59.0 | 134 | |
| Mixed Sex: Pair | 32,403 | 29.3 | 125 | 25,822 | 23.4 | 72 | 52,353 | 47.3 | 111 | |
| With Children | 26,918 | 24.3 | 84 | 17,065 | 15.4 | 92 | 66,594 | 60.2 | 114 | |
| Unknown | 23,826 | 21.5 | 66 | 24,830 | 22.5 | 125 | 61,921 | 56.0 | 117 | |
| For Eating: | | | | | | | | | | |
| Upmarket | 32,641 | 29.5 | 96 | 21,356 | 19.3 | 93 | 56,580 | 51.2 | 108 | |
| Midmarket | 29,195 | 26.4 | 77 | 2,316 | 2.1 | 23 | 79,066 | 71.5 | 129 | |
| Downmarket | 22,590 | 20.4 | 92 | 32,997 | 29.8 | 86 | 54,991 | 49.7 | 120 | |
| For Drinking (monthly spend): | | | | | | | | | | |
| Nothing | 21,400 | 19.4 | 64 | 28,362 | 25.6 | 109 | 60,815 | 55.0 | 123 | |
| Low (less than £10) | 40,692 | 36.8 | 123 | 20,945 | 18.9 | 81 | 48,940 | 44.3 | 98 | |
| Medium (Between £10 and £40) | 42,048 | 38.0 | 124 | 16,978 | 15.4 | 86 | 51,551 | 46.6 | 93 | |
| High (Greater than £40) | 23,247 | 21.0 | 81 | 31,346 | 28.3 | 138 | 55,984 | 50.6 | 97 | |

Competitor Map



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★ Site
 ● Star Pubs
 ● Pubs
 N Catchment

Top 20 Nearest Competitors

| Order | Outlet Name | Operator | Walktime From Site (Minutes) | Drivetime from Site (Minutes) |
|-------|----------------------------------|----------------------------|------------------------------|-------------------------------|
| 1 | Midland Hotel, LS29 8HA | Ei Group | 0.0 | 0.1 |
| 2 | Station Hotel, LS29 8HA | Star Pubs & Bars | 0.0 | 0.1 |
| 3 | Banyan Bar And Kitchen, LS29 8HF | Arc Inspirations | 0.9 | 0.1 |
| 4 | Ticket Office Bar, LS29 8HF | Independent Free | 0.9 | 0.1 |
| 5 | Bettys Cafe Tea Room, LS29 9EE | Bettys & Taylors Group Ltd | 3.9 | 0.8 |
| 6 | Black Hat, LS29 9DR | Ei Group | 5.1 | 1.1 |
| 7 | Barca, LS29 8DE | Independent Free | 5.1 | 1.1 |
| 8 | Yard, LS29 8DE | Independent Free | 5.1 | 1.1 |
| 9 | Flying Duck, LS29 9DS | Unknown | 5.1 | 1.1 |
| 10 | Bar Tat, LS29 9DZ | Heron & Brearley | 5.1 | 1.2 |
| 11 | Dalesway Hotel, LS29 8DH | Ei Group | 5.1 | 1.2 |
| 12 | Lister Arms Hotel, LS29 9LB | Wetherspoon | 5.1 | 1.2 |
| 13 | Ilkley Moor Vaults, LS29 9HD | Star Pubs & Bars | 11.2 | 2.4 |
| 14 | Wheatley, LS29 8PP | Individual Inns | 20.8 | 4.3 |
| 15 | Cow & Calf, LS29 8BT | Mitchells & Butlers | 23.5 | 3.8 |
| 16 | Denton Hall, LS29 0HH | Independent Free | 51.6 | 7.6 |
| 17 | Hermit Inn, LS29 7AS | Ei Group | 57.3 | 7.6 |
| 18 | Fleece, LS29 0LY | Star Pubs & Bars | 60.2 | 7.9 |
| 19 | Crown Inn, LS29 0NS | *Other Small Retail Groups | 64.1 | 8.2 |
| 20 | Generous Pioneer, LS29 7HR | Greene King | 67.9 | 9.0 |